

LIMITED SOURCES JUSTIFICATION

**ORDER >\$3,000
FAR PART 8.405-6**

2237 Transaction # or Vista Equipment Transaction #: 693-12-3-179-0433

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service.

Manufacturer/Contractor: Olympus America Inc.

Manufacturer/Contractor POC & phone number: William Doyle, 484-612-3726

Mfgr/Contractor Address: 3500 Corporate Parkway, Center Valley, PA 18034-0610

Dealer/Rep address/phone number: n/a

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Wilkes Barre Medical Center

1111 East End Boulevard

Wilkes Barre, PA 18711

VISN:

4

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Limited sources justification for one ultrasound system.


(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The Agency requires an Olympus Endoscopic Ultrasound Universal System consisting of the following items: endoscopic ultrasound processor for mechanical and electronic scanning, 360 degree radial array video gastroscope, Evis Exera II ultrasound curvilinear endoscope, and accessory items (cables, balloon cuffs, printer, paper, monitor, mounting arm for monitor, and disposable needles). The system will be used to stage tumors by allowing doctors to more conveniently image and stage pancreatic, lung, esophageal and stomach cancer, as well as other diseases.

(b) ESTIMATED DOLLAR VALUE:

(c) REQUIRED DELIVERY DATE: 13 July 2012

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

 The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The system being requested is manufactured by Olympus. Olympus manufactures the current gastroenterology equipment being used by the Agency. The new system must be able to interface with the existing equipment to ensure compatibility and equality with the existing machines, programs and computer interfaces. The new system must be able to interface with the following equipment: Olympus Evis Exera II CV-180 endoscopy system, Olympus Evis Exera II CLV-180 light source, Olympus HPU-20 heatprobe unit, Olympus CF-PCF-GIF 180 Series gastrointestinal videoscopes and colonovideoscopes, and compatible Workstation (computer and monitor). The computer system consists of an Anesthesia Record Keeping/Computer Information System (ARK/CIS) interface with the Pyxis medication system, an interface with the VA's computerized patient record system (CPRS) and Veterans Health Information Systems and Technology Architecture (VISTA), and an interface with Olympus EndoWorks endoscopy information management software. The requested system must be able to interface with all of the equipment and applications listed above.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Purchase of the Olympus Endoscopic Ultrasound Universal System will allow the Agency to utilize many pieces of existing equipment and computer interfaces. The purchase of a different system would require the purchase of new equipment to support the system. The EndoWorks software alone cost (purchase September 2011, PO 693-A10763).

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

The Contracting Officer posted a Sources Sought notice to GSA eBuy on 27 July 2012 with a close date of 31 July 2012 to locate any other sources that could provide compatible equipment. Seven no bid responses were received. Five vendors said they did not sell these products, and two submitted no comment responses.

The Contracting Officer also searched the NAC FSS MedSurg Catalog for the items requested and found that they were only sold by Olympus. No other contractor has a NAC FSS for the requested items.

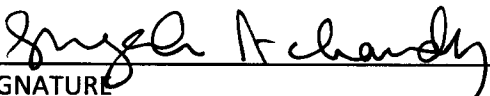
(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

None.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

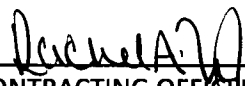
When the current gastroenterology equipment becomes inoperable, the Agency will ensure that any new systems are purchased competitively.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

<u></u>	<u>8.2.12</u>
SIGNATURE	DATE
<u>Ghazali A. Chaudry, M.D.</u>	<u>Chief, Surgical Service</u>
NAME	TITLE
<u>Wilkes Barre VAMC</u>	<u>Surgical Service</u>
FACILITY	SERVICE LINE/SECTION

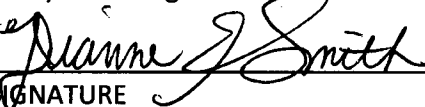
(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(h):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

<u></u>	<u>8-6-12</u>
CONTRACTING OFFICER'S SIGNATURE	DATE
<u>Rachel A. Turk, Contracting Officer</u>	<u>Wilkes Barre VAMC</u>
NAME AND TITLE	FACILITY

HIGHER LEVEL APPROVAL: (REQUIRED \$3K and above)

a. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

<u></u>	<u>8/6/2012</u>
SIGNATURE	DATE
<u>Dianne E. Smith, Acting Supervisory Contract Specialist</u>	
NAME AND TITLE	