

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 437-13-1-033-0002 (INSERT)

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Manufacturer/Contractor: Omniceil, Inc
Manufacturer/Contractor POC & phone number: Wendy Smith – 951-653-2081
Mfgr/Contractor Address: 1201 Charleston Road, Mountain View, CA 94043
Dealer/Rep address/phone number: Lisa Kryszak – 650-251-6467

The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY: Department of Veterans Affairs
Fargo VA Health Care System
2101 Elm Street
Fargo, ND 58102

VISN: 23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:
The Fargo VA HCS has a requirement to fund the FY13 lease and service agreement for the Omnicell prescription dispensing equipment. This is funding for services for a previously competed agreement.

(a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:
12 months lease payments to cover FY13 as well as support services and label printers.

(b) ESTIMATED DOLLAR VALUE: \$182,873.04

(c) REQUIRED DELIVERY DATE: 10-01-2012

(3) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A

DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The Fargo VA HCS has already invested in the technology and servers for the Omnicell system. All staff have already been trained on the proper use of the Omnicell equipment and are familiar with its features and functions. Additionally, VISN 23 has standardized on the Omnicell system.

A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

These are "direct replacements" parts/components for existing equipment.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The Fargo VA Health Care system has standardized on the Omnicell Medication Dispensing units. Only Omnicell can offer leasing and servicing of Omnicell equipment.

The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

This is a continuation of service after a competed requirement for the lease and servicing of Omnicell equipment.

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(4) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

IAW FAR8.404(d), "GSA has already determined the prices of supplies and fixed-priced services under schedule contracts to be fair and reasonable." Omnicell lease and maintenance services are available on FSS Schedule

(5) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

A general search of GSA Advantage 65IIA, A-92, determined that Omnicell was offered on GSA Schedule.

(6) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

VISN 23 has standardized on the Omnicell system.

(7) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Once the agreement with Omnicell expires, a new solicitation will be offered to all companies offering medication dispensing units to fulfill the VA's requirement.
