

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION DUE TO SOLE SOURCE REQUIREMENT

REQUIRED INFORMATION	
1.	FACILITY NUMBER-NAME- CITY, STATE: VISN 16, Ridgeland MS
2.	VISN OR PROGRAM ACTIVITY: 16
3.	POC NAME AND TELEPHONE NUMBER: [REDACTED]
4.	PROPOSED ACTION: Brand Name or Sole Source Procurement of: SERVICE
5.	<p>DESCRIPTION OF REQUIREMENT: A software program that interfaces with the [REDACTED] and overlays dispensing data from automated drug storage devices [REDACTED] to provide detailed reports. Reports can be used to track/trend removal of drugs (e.g., controlled drugs) to more readily detect unauthorized use, diversion, etc.</p> <ul style="list-style-type: none"> • Supplies/Equipment: Technical Characteristics can include, but are not limited to model, make, part number, color, size, quantity, delivery date, etc. Services: Refer to the statement of work, statement of objective, or performance work statement for your description.
6.	<p>STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION: <i>Only One Responsible Source Available</i></p> <ul style="list-style-type: none"> • FAR 6.302-1 Only one responsible source and no other supplies or services will satisfy agency requirements • FAR 8.405-6 Limited sources justification and approval • FAR 13.106-1(B) SAP Requirements – Soliciting From a Single Source. If contracting officer determines that circumstance of contract action deem only one source is considered reasonable available. • This is a reference to the part of the Federal Acquisition Regulation that allows an item to be purchased without being fully competed. This statement serves as a point of reference in case the justification is questioned. In this case, it would be reviewed for its relativity to this part of the Federal Acquisition Regulation.
7.	<p>NATURE & BACKGROUND OF ACQUISITION TO JUSTIFY SOLE SOURCE: [REDACTED] the only system on the market that converts data [REDACTED] ADM's to SQL database, and is programmed to utilized long term utilization patterns to detect potential diversion of controlled substances and/or other medications at risk for diversion. It is specifically designed for that purpose; however, it also provides long term use analysis for inventory control and stock levels. [REDACTED] It does not transmit sensitive data to a vendor for storage and report generation, and thus meets VA Information security mandates.</p> <ul style="list-style-type: none"> • Describe the minimum salient characteristics that will meet your needs. This is the area where you explain why no other vendor anywhere can supply this requirement for you. Acceptable reasons for "sole source" include (but are not limited to): bound by contract, technical order specification, warranty service, or regional standardization. If the reason for sole source is determined locally, offer what market research or clinical guidelines led to the decision.
8.	<p>PROVIDE INFORMATION SHOWING MARKET RESEARCH WAS CONDUCTED: [REDACTED] are required to monitor and track usage of controlled substances, and to detect potential diversion of controlled substances. To facilitate inventory control and documentation, [REDACTED] automated dispensing machines (ADM's) to store and record use of medications. [REDACTED] software utilizes the data collected by these machines specifically to detect potential diversion. Neither [REDACTED] software has the capability to perform such analyses as expediently, or as well as does [REDACTED] office strongly encourages each facility that utilizes ADM's to purchase and add [REDACTED] for controlled substance monitoring. The [REDACTED] this system for [REDACTED] to their original request for VISN-wide application, and [REDACTED] assisted in the analysis and comparison of this software to other alternatives. [REDACTED] noted that the program was useful in review of information for an IG review of a possible discrepancy. Information from other sites [REDACTED] was used in the analysis. Other reporting systems, e.g., [REDACTED] allow the user to select data either by patient or nurse, but not by both – only for specific drug classes. [REDACTED] specific detail reports have been useful for investigators who can more quickly review data with the extra information. [REDACTED] reports provide</p>

more focused information in a simple format without having to compare multiple reports to (perhaps) arrive at the same conclusions. Other systems have [REDACTED]; however, it is automatically "weighted" to the number of shifts worked (based on activity times), which may not be useful. [REDACTED] In addition, [REDACTED] gives [REDACTED] information which is reported to be very effective to investigators in the examination of information. [REDACTED] provides the ability to "drill down" to specific users with a click of the mouse, versus running the same report multiple times with other software. [REDACTED] also provides "Patient Safety" reports which allow the user to specify a time interval and will display activity/administration that exceeds that time interval (i.e., if narcotics are removed 'x' hours apart). Another system considered requires that data and information be sent via the Internet to the vendor's own computer servers. This information contains [REDACTED] thus creating an acceptable information security risk. The [REDACTED] system provides reports on computers that reside at one central site [REDACTED], assuring information security.

- This justification is for why no other vendor anywhere can supply your item or service and still meet your needs. Your rationale for barring other vendors is crucial to your justification. If you already cited the statutory reason for a sole source, state, "See paragraph 7". If your rationale for a sole source purchase was determined locally, offer an explanation of the source selection process you went through to determine your sole source requirement. Unacceptable reasons include (but are not limited to) personal taste, good relationship with existing vendor, or one's comfort level with a particular vendor.
- Describe the similarities and differences in vendors for the product that you are aware of that could assist or prevent the purchaser from obtaining the best value for you. Be sure to name the vendors. This section will help the purchaser decide which vendors are available to purchase this item from. If market research was not conducted, state it AND the reason that there was no market research.

9. PRICE ANALYSIS "FAIR AND REASONABLE": \$28,001.00 The price is fair reasonable based on historical pricing. [REDACTED] therefore there has not been an significant increase in pricing.

- This section is mandatory. Do not leave this section blank. Even though this must be purchased from only one source, you must still obtain a quote from the vendor for this purchase. This way you are able to verify added costs for delivery, your geographic region, or installation. Cite the pricing here. If you purchased this item before, compare this price to what you paid last time. Cite this as well in your answer.

10. LISTING OF SOURCES EXPRESSING INTEREST IN THIS REQUIREMENT: (1) OMNICELL, INC 1201 Charleston Road, Mountain View, CA 94043-1337 [REDACTED]

- Enter or attach contact information for sources you cited in the description of your source selection. If sole source by statute, regulation, or standard, list contact information for that source here.

11. FUTURE ACTION TO OVERCOME BARRIER TO OTFOC: NA

- This section fulfills the legal requirement to affirm that the selection of a singular source for this requirement is an anomaly and that action will be taken in the future to ensure full competition in the future. The reason this is needed is to describe how the government will make an effort in the future to fully comply with standard acquisition practices and not resort to creating unnecessary partnerships with few vendors at the risk barring full competition to circumvent the FAR. By signing this, you are telling the contracting officer to avoid the processes that assure best value and fairness in this acquisition. If the reason for sole source purchase is because of statute, standard, or regulation, enter "THE SOURCE FOR THIS PURCHASE IS REQUIRED IAW." Cite this as well in your answer.

SUBMITTED BY:

Signature: [REDACTED]

Department/Requestor

Date: 6/6/2012

SIGNED BY:

Signature: [REDACTED]

Warranted Contracting Officer

Date: 06/07/2012

APPROVED BY:

Signature: Randy J. Penell

NEM or Product Line Supervisor

Date: 6/7/12

Note: Anything that is over 500K will need to strictly follow the SOP J&A Attachment.