

CULPEPER NATIONAL CEMETERY
BASE YEAR: October 1, 2019 or from the Date of Award thru September 30, 2020

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 0001 | Complete Mow Cycle: Mow 25 acres of turf on a seven (7) day cycle to include removal of grass clippings. | 39 | JB | \$ _____ | \$ _____ |
| 0002 | Headstone & Marker Trimming: Trim 9,334 upright headstones, 390 flat markers & 916 unknown markers in conjunction with mowing. | 39 | JB | \$ _____ | \$ _____ |
| 0003 | Flat Marker / Sidewalk Edging: Stick edge 390 flat markers to provide a clean visible edge around the entire marker and surrounding grass, to be completed one week before Memorial & Veterans Day. Also stick edge all sidewalks and curb lines one week before Memorial Day & once again in September. | 2 | JB | \$ _____ | \$ _____ |
| 0004 | Fence Lines, Sidewalks, and Curbs & Around Buildings: Trim approximately 13,391 linear feet of sidewalk, walls, fence, and curb lines, around buildings & along creek bed. | 39 | JB | \$ _____ | \$ _____ |
| 0005 | Trees: Grass trimming around base of 30 trees throughout cemetery. | 39 | JB | \$ _____ | \$ _____ |
| 0006 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 39 | JB | \$ _____ | \$ _____ |
| 0007 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 12 | JB | \$ _____ | \$ _____ |
| 0008 | Street Cleaning: Blow all streets, shelters, restrooms, and administration office in the morning and afternoon during the mowing cycle. | 39 | JB | \$ _____ | \$ _____ |
| 0009 | Creek Bed Trimming: Trim approximately 3000 feet of creek bed each month during the mowing cycle | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Base Yr. Culpeper): | | | | | \$ _____ |

BALLS BLUFF NATIONAL CEMETERY
BASE YEAR: October 1, 2019 or from the Date of Award thru September 30, 2020

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 0010 | Complete Mow Cycle: Mow 4.5 acres of turf on a seven (7) day cycle to include removal of grass clippings | 39 | JB | \$ _____ | \$ _____ |
| 0011 | Headstone & Marker Trimming: Trim 6,500 upright headstones on a seven (7) day cycle in conjunction with mowing | 39 | JB | \$ _____ | \$ _____ |
| 0012 | Headstone Cleaning: Clean 6,500 upright headstones to be completed annually before Memorial Day & Veterans Day. | 39 | JB | \$ _____ | \$ _____ |
| 0013 | Fence Lines, Sidewalks & Curbs: Trim approximately 4,100 linear feet of sidewalk, fence and curb lines. | 12 | JB | \$ _____ | \$ _____ |
| 0014 | Trees: Grass trimming around base of 50 trees throughout cemetery | 5 | JB | \$ _____ | \$ _____ |
| 0015 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 2 | JB | \$ _____ | \$ _____ |
| 0016 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 2 | JB | \$ _____ | \$ _____ |
| 0017 | Tree Maintenance: Deadwood pruning and removal of trees identified by the COR with all debris being chipped or removed from cemetery premises by the Contractor. Removal of trees identified by the COR will include grinding of stump, removal of grindings, backfilling stump cavity with clean topsoil, tamping and seeding. | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Base Yr. - Balls Bluff National Cemetery): | | | | | \$ _____ |
| Total Estimated Cost (Base Yr. - Culpeper and Balls Bluff National Cemetery): | | | | | \$ _____ |

CULPEPER NATIONAL CEMETERY
Option Year 1: October 1, 2020 thru September 30, 2021

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 1001 | Complete Mow Cycle: Mow 25 acres of turf on a seven (7) day cycle to include removal of grass clippings. | 39 | JB | \$ _____ | \$ _____ |
| 1002 | Headstone & Marker Trimming: Trim 9,334 upright headstones, 390 flat markers & 916 unknown markers in conjunction with mowing. | 39 | JB | \$ _____ | \$ _____ |
| 1003 | Flat Marker / Sidewalk Edging: Stick edge 390 flat markers to provide a clean visible edge around the entire marker and surrounding grass, to be completed one week before Memorial & Veterans Day. Also stick edge all sidewalks and curb lines one week before Memorial Day & once again in September. | 2 | JB | \$ _____ | \$ _____ |
| 1004 | Fence Lines, Sidewalks, and Curbs & Around Buildings: Trim approximately 13,391 linear feet of sidewalk, walls, fence, and curb lines, around buildings & along creek bed. | 39 | JB | \$ _____ | \$ _____ |
| 1005 | Trees: Grass trimming around base of 30 trees throughout cemetery. | 39 | JB | \$ _____ | \$ _____ |
| 1006 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 39 | JB | \$ _____ | \$ _____ |
| 1007 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 12 | JB | \$ _____ | \$ _____ |
| 1008 | Street Cleaning: Blow all streets, shelters, restrooms, and administration office in the morning and afternoon during the mowing cycle. | 39 | JB | \$ _____ | \$ _____ |
| 1009 | Creek Bed Trimming: Trim approximately 3000 feet of creek bed each month during the mowing cycle | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 1 Culpeper): | | | | | \$ _____ |

BALLS BLUFF NATIONAL CEMETERY
Option Year 1: October 1, 2020 thru September 30, 2021

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 1010 | Complete Mow Cycle: Mow 4.5 acres of turf on a seven (7) day cycle to include removal of grass clippings | 39 | JB | \$ _____ | \$ _____ |
| 1011 | Headstone & Marker Trimming: Trim 6,500 upright headstones on a seven (7) day cycle in conjunction with mowing | 39 | JB | \$ _____ | \$ _____ |
| 1012 | Headstone Cleaning: Clean 6,500 upright headstones to be completed annually before Memorial Day & Veterans Day. | 39 | JB | \$ _____ | \$ _____ |
| 1013 | Fence Lines, Sidewalks & Curbs: Trim approximately 4,100 linear feet of sidewalk, fence and curb lines. | 12 | JB | \$ _____ | \$ _____ |
| 1014 | Trees: Grass trimming around base of 50 trees throughout cemetery | 5 | JB | \$ _____ | \$ _____ |
| 1015 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 2 | JB | \$ _____ | \$ _____ |
| 1016 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 2 | JB | \$ _____ | \$ _____ |
| 1017 | Tree Maintenance: Deadwood pruning and removal of trees identified by the COR with all debris being chipped or removed from cemetery premises by the Contractor. Removal of trees identified by the COR will include grinding of stump, removal of grindings, backfilling stump cavity with clean topsoil, tamping and seeding. | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 1 - Balls Bluff National Cemetery): | | | | | \$ _____ |
| Total Estimated Cost (Option Yr. 1 - Culpeper and Balls Bluff National Cemetery): | | | | | \$ _____ |

CULPEPER NATIONAL CEMETERY
OPTION YEAR 2: October 1, 2021 thru September 30, 2022

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 2001 | Complete Mow Cycle: Mow 25 acres of turf on a seven (7) day cycle to include removal of grass clippings. | 39 | JB | \$ _____ | \$ _____ |
| 2002 | Headstone & Marker Trimming: Trim 9,334 upright headstones, 390 flat markers & 916 unknown markers in conjunction with mowing. | 39 | JB | \$ _____ | \$ _____ |
| 2003 | Flat Marker / Sidewalk Edging: Stick edge 390 flat markers to provide a clean visible edge around the entire marker and surrounding grass, to be completed one week before Memorial & Veterans Day. Also stick edge all sidewalks and curb lines one week before Memorial Day & once again in September. | 2 | JB | \$ _____ | \$ _____ |
| 2004 | Fence Lines, Sidewalks, and Curbs & Around Buildings: Trim approximately 13,391 linear feet of sidewalk, walls, fence, and curb lines, around buildings & along creek bed. | 39 | JB | \$ _____ | \$ _____ |
| 2005 | Trees: Grass trimming around base of 30 trees throughout cemetery. | 39 | JB | \$ _____ | \$ _____ |
| 2006 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 39 | JB | \$ _____ | \$ _____ |
| 2007 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 12 | JB | \$ _____ | \$ _____ |
| 2008 | Street Cleaning: Blow all streets, shelters, restrooms, and administration office in the morning and afternoon during the mowing cycle. | 39 | JB | \$ _____ | \$ _____ |
| 2009 | Creek Bed Trimming: Trim approximately 3000 feet of creek bed each month during the mowing cycle | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 2 Culpeper): | | | | | \$ _____ |

BALLS BLUFF NATIONAL CEMETERY
Option Year 2: October 1, 2021 thru September 30, 2022

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 2010 | Complete Mow Cycle: Mow 4.5 acres of turf on a seven (7) day cycle to include removal of grass clippings | 39 | JB | \$ _____ | \$ _____ |
| 2011 | Headstone & Marker Trimming: Trim 6,500 upright headstones on a seven (7) day cycle in conjunction with mowing | 39 | JB | \$ _____ | \$ _____ |
| 2012 | Headstone Cleaning: Clean 6,500 upright headstones to be completed annually before Memorial Day & Veterans Day. | 39 | JB | \$ _____ | \$ _____ |
| 2013 | Fence Lines, Sidewalks & Curbs: Trim approximately 4,100 linear feet of sidewalk, fence and curb lines. | 12 | JB | \$ _____ | \$ _____ |
| 2014 | Trees: Grass trimming around base of 50 trees throughout cemetery | 5 | JB | \$ _____ | \$ _____ |
| 2015 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 2 | JB | \$ _____ | \$ _____ |
| 2016 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 2 | JB | \$ _____ | \$ _____ |
| 2017 | Tree Maintenance: Deadwood pruning and removal of trees identified by the COR with all debris being chipped or removed from cemetery premises by the Contractor. Removal of trees identified by the COR will include grinding of stump, removal of grindings, backfilling stump cavity with clean topsoil, tamping and seeding. | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 2 - Balls Bluff National Cemetery): | | | | | \$ _____ |
| Total Estimated Cost (Option Yr. 2 - Culpeper and Balls Bluff National Cemetery): | | | | | \$ _____ |

CULPEPER NATIONAL CEMETERY
OPTION YEAR 3: October 1, 2022 thru September 30, 2023

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 3001 | Complete Mow Cycle: Mow 25 acres of turf on a seven (7) day cycle to include removal of grass clippings. | 39 | JB | \$ _____ | \$ _____ |
| 3002 | Headstone & Marker Trimming: Trim 9,334 upright headstones, 390 flat markers & 916 unknown markers in conjunction with mowing. | 39 | JB | \$ _____ | \$ _____ |
| 3003 | Flat Marker / Sidewalk Edging: Stick edge 390 flat markers to provide a clean visible edge around the entire marker and surrounding grass, to be completed one week before Memorial & Veterans Day. Also stick edge all sidewalks and curb lines one week before Memorial Day & once again in September. | 2 | JB | \$ _____ | \$ _____ |
| 3004 | Fence Lines, Sidewalks, and Curbs & Around Buildings: Trim approximately 13,391 linear feet of sidewalk, walls, fence, and curb lines, around buildings & along creek bed. | 39 | JB | \$ _____ | \$ _____ |
| 3005 | Trees: Grass trimming around base of 30 trees throughout cemetery. | 39 | JB | \$ _____ | \$ _____ |
| 3006 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 39 | JB | \$ _____ | \$ _____ |
| 3007 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 12 | JB | \$ _____ | \$ _____ |
| 3008 | Street Cleaning: Blow all streets, shelters, restrooms, and administration office in the morning and afternoon during the mowing cycle. | 39 | JB | \$ _____ | \$ _____ |
| 3009 | Creek Bed Trimming: Trim approximately 3000 feet of creek bed each month during the mowing cycle | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 3 Culpeper): | | | | | \$ _____ |

BALLS BLUFF NATIONAL CEMETERY
Option Year 3: October 1, 2022 thru September 30, 2023

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 3010 | Complete Mow Cycle: Mow 4.5 acres of turf on a seven (7) day cycle to include removal of grass clippings | 39 | JB | \$ _____ | \$ _____ |
| 3011 | Headstone & Marker Trimming: Trim 6,500 upright headstones on a seven (7) day cycle in conjunction with mowing | 39 | JB | \$ _____ | \$ _____ |
| 3012 | Headstone Cleaning: Clean 6,500 upright headstones to be completed annually before Memorial Day & Veterans Day. | 39 | JB | \$ _____ | \$ _____ |
| 3013 | Fence Lines, Sidewalks & Curbs: Trim approximately 4,100 linear feet of sidewalk, fence and curb lines. | 12 | JB | \$ _____ | \$ _____ |
| 3014 | Trees: Grass trimming around base of 50 trees throughout cemetery | 5 | JB | \$ _____ | \$ _____ |
| 3015 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 2 | JB | \$ _____ | \$ _____ |
| 3016 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 2 | JB | \$ _____ | \$ _____ |
| 3017 | Tree Maintenance: Deadwood pruning and removal of trees identified by the COR with all debris being chipped or removed from cemetery premises by the Contractor. Removal of trees identified by the COR will include grinding of stump, removal of grindings, backfilling stump cavity with clean topsoil, tamping and seeding. | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 3 - Balls Bluff National Cemetery): | | | | | \$ _____ |
| Total Estimated Cost (Option Yr. 3 - Culpeper and Balls Bluff National Cemetery): | | | | | \$ _____ |

CULPEPER NATIONAL CEMETERY
OPTION YEAR 4: October 1, 2023 thru September 30, 2024

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 4001 | Complete Mow Cycle: Mow 25 acres of turf on a seven (7) day cycle to include removal of grass clippings. | 39 | JB | \$ _____ | \$ _____ |
| 4002 | Headstone & Marker Trimming: Trim 9,334 upright headstones, 390 flat markers & 916 unknown markers in conjunction with mowing. | 39 | JB | \$ _____ | \$ _____ |
| 4003 | Flat Marker / Sidewalk Edging: Stick edge 390 flat markers to provide a clean visible edge around the entire marker and surrounding grass, to be completed one week before Memorial & Veterans Day. Also stick edge all sidewalks and curb lines one week before Memorial Day & once again in September. | 2 | JB | \$ _____ | \$ _____ |
| 4004 | Fence Lines, Sidewalks, and Curbs & Around Buildings: Trim approximately 13,391 linear feet of sidewalk, walls, fence, and curb lines, around buildings & along creek bed. | 39 | JB | \$ _____ | \$ _____ |
| 4005 | Trees: Grass trimming around base of 30 trees throughout cemetery. | 39 | JB | \$ _____ | \$ _____ |
| 4006 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 39 | JB | \$ _____ | \$ _____ |
| 4007 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 12 | JB | \$ _____ | \$ _____ |
| 4008 | Street Cleaning: Blow all streets, shelters, restrooms, and administration office in the morning and afternoon during the mowing cycle. | 39 | JB | \$ _____ | \$ _____ |
| 4009 | Creek Bed Trimming: Trim approximately 3000 feet of creek bed each month during the mowing cycle | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 4 Culpeper): | | | | | \$ _____ |

BALLS BLUFF NATIONAL CEMETERY
Option Year 4: October 1, 2023 thru September 30, 2024

| <u>CLIN</u> | <u>DESCRIPTION</u> | <u>Estimated QTY</u> | <u>UNIT</u> | <u>UNIT COST</u> | <u>TOTAL COST</u> |
|--|---|----------------------|-------------|------------------|-------------------|
| 4010 | Complete Mow Cycle: Mow 4.5 acres of turf on a seven (7) day cycle to include removal of grass clippings | 39 | JB | \$ _____ | \$ _____ |
| 4011 | Headstone & Marker Trimming: Trim 6,500 upright headstones on a seven (7) day cycle in conjunction with mowing | 39 | JB | \$ _____ | \$ _____ |
| 4012 | Headstone Cleaning: Clean 6,500 upright headstones to be completed annually before Memorial Day & Veterans Day. | 39 | JB | \$ _____ | \$ _____ |
| 4013 | Fence Lines, Sidewalks & Curbs: Trim approximately 4,100 linear feet of sidewalk, fence and curb lines. | 12 | JB | \$ _____ | \$ _____ |
| 4014 | Trees: Grass trimming around base of 50 trees throughout cemetery | 5 | JB | \$ _____ | \$ _____ |
| 4015 | Debris & Trash Removal: Collect and remove all trash & debris in conjunction with each Mow Cycle. | 2 | JB | \$ _____ | \$ _____ |
| 4016 | Fall Leaf Removal & Cleanup: Cleanup and removal of leaves, leaf debris & branches. This leaf cleanup will commence October 15th and occur weekly through December 30th (weather permitting) with all leaves being removed from the cemetery. If necessary, one more weekly cleanup will commence March 1st and be completed before the start of the mowing season. | 2 | JB | \$ _____ | \$ _____ |
| 4017 | Tree Maintenance: Deadwood pruning and removal of trees identified by the COR with all debris being chipped or removed from cemetery premises by the Contractor. Removal of trees identified by the COR will include grinding of stump, removal of grindings, backfilling stump cavity with clean topsoil, tamping and seeding. | 7 | JB | \$ _____ | \$ _____ |
| Total Estimated Cost (Option Yr. 4 - Balls Bluff National Cemetery): | | | | | \$ _____ |
| Total Estimated Cost (Option Yr. 4 - Culpeper and Balls Bluff National Cemetery): | | | | | \$ _____ |

Offerors Base + 4 Options Year Total : \$_____