

**LIMITED SOURCES JUSTIFICATION**

**ORDER >SAT**

**FAR PART 8.405-6**

**Acquisition Plan Action ID: 36C245-19-AP-2128**

- 1. Contracting Activity:** The U.S. Department of Veterans Affairs (VA), VA Capitol Health Care Network (VISN 5), Hershel "Woody" Williams Veterans Affairs Medical Center (VAMC) is fully responsible for the proposed Limited Sources Justification for the purchase of the Central Pharmacy Manager - Replace Pill Packer under Purchase Request Number 581-19-3-930-0514.
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)).

Order against:  FSS Contract Number: V797D-30111

Name of Proposed Contractor: Omnicell, Inc.  
Street Address: 590 E Middlefield Rd  
City, State, Zip: Mountain View, CA 94043  
Phone: 404-450-2450

**Description of Supplies or Services:**

The estimated value of the proposed action is \$307,882.15

The items to be procured are peculiar to one manufacturer (brand name - Omnicell). The Hershel "Woody" Williams VAMC currently uses Omnicell supplies throughout the hospital to safely pack, dispense, and/or track medications. This purchase of a new Central Pharmacy Manager - Replacement Pill Packer will satisfy the current need for the VA medical center. See below statement for only one source.

**(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see [8.405-6\(a\)\(1\)\(i\)\(A\), \(B\), and \(C\)](#) or [8.405-6\(b\)](#)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

**Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized; The *Specific characteristics of the material or service required***

***for the VA medical center limits the availability to a sole source due to the unique features, functioning of the item, etc. Only this suggested source can furnish the supplies required since only Omnicell, Inc. (the manufacturer) is the sole manufacturer and exclusive provider of Omnicell products and support services for the Omnicell equipment in the United States; they do not have authorized personnel outside of the company to provide the required products and or services for Omnicell procurements. Omnicell does not contract products and or services to 3rd parties, therefore there are no other sources capable of meeting the requirement.***

In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

**Items peculiar to one manufacturer: (Sole Source Manufacturer Letter provided)**

A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

**These are “direct replacements” parts/components for existing equipment.**

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:** Price reasonableness was determined by contract V797D-30111 and VA Blanket Purchase Agreement No. VA245-BP-0145.

**3. (6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research for this procurement was conducted in a collaborative effort between the requiring activity and Contracting Officer in accordance with (IAW) FAR part 10, which describes the policies and procedures that govern the market research process. FAR part 10 assists requesting stations, program offices, and acquisition professionals in determining the most suitable approach for acquiring, distributing, and supporting supplies and services. FAR part 10 implements the requirements of 41 U.S.C. 3306(a)(1), 41 U.S.C 3307, 10 U.S.C. 2377, and 6 U.S.C. 796. The Hershel "Woody" Williams VAMC has a need for the purchase of Central Pharmacy Manager - Replacement Pill Packer. A NAICS code search of Central Pharmacy Manager - Replacement Pill Packer was utilized and yielded a NAICS code of 339112, which includes corresponding index entries such as Surgical and Medical Instrument Manufacturing. The NAICS code size standard for 339112 is 1,000 employees to be considered a small business.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:** No other sources are available in the United States per contract V797D-30111 and VA Blanket Purchase Agreement No. VA245-BP-0145.

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:** At this time, it is not foreseen that VAMC can remove any barriers to competition due to the nature of contract and the coordination with our existing equipment from Omnicell.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

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Christine D. Waugh, Pharm.D.  
Chief, Pharmacy Service  
Hershel "Woody" Williams VAMC

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DATE

**(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM Part 806.3 OFOC SOP](#):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

David J. Valenciabonilla  
Contracting Officer

**b. One Level Above the Contracting Officer (Required over the SAT but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

Brian Palmer  
Supervisory Contract Specialist