

DEPARTMENT OF VETERANS AFFAIRS

**Brand Name Justification IAW [FAR 13.106-1](#)
For
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$250K)**

Acquisition Plan Action ID: 36C259-19-AP-3306

Tracker ID: 2019-08-29T10:13:31

1. Contracting Activity:

Department of Veterans Affairs, NCO 19
6162 S. Willow Drive, Suite 300
Greenwood Village, CO 80111

Organizational Activity:

George E. Whalen VA Medical Center
500 Foothill Drive
Salt Lake City, UT 84148

2237: 660-19-3-077-0539

2. Brief Description of Supplies/ Services required and the intended use/Estimated Amount:

This brand name procurement is for a one-time firm-fixed price purchase of the Stryker Triathlon Tibial Orthopedic Surgical Instruments used for Total knee arthroplasty procedures. Total knee arthroplasty is a traditional surgical procedure aimed to restore function and relieve pain in patients with severe knee osteoarthritis. Recently, many medial pivot knee systems were designed to replicate the normal knee kinematic: a highly congruent medial compartment and a less conforming lateral tibial plateau characterize these devices. A slightly asymmetric soft tissue balancing is mandatory using medial pivot designs to obtain correct and physiological knee biomechanics leading good outcomes and long survival rates. These procedures are done on a regular basis averaging between 20-30 per week. Additional instruments are needed for increased caseloads, as the current amount of instrument sets are limiting the ability for the OR to keep up with the demand causing veterans to have a longer wait period.

Estimated cost: \$25,211.60

3. Unique characteristics that limit availability to only one manufacturer, with the reason no other manufacturer can be used:

The facility staff and sterile processing team are trained on the use and reprocessing of these specific instruments. These specific surgical instruments have been approved for use in the facility by the Clinical Products Review Committee (CPRC). This reusable medical equipment has been approved by the committee to be used with the equipment and implants already owned by the facility. Acquisition of products other than the brand name items specified in this order would require additional training for staff resulting in potential delays in patient care and additional costs. In addition, Stryker is the only brand that can fulfill this request because no other brand of tools is compatible with Salt Lake City's current implants and sets to perform total knee arthroplasty. The cost to change to a new manufacturer's products throughout the facility, to include training the staff, would be approximately \$1,000,000.00. It is not in the best interest of the Government to procure orthopedic surgical instruments used for total knee arthroplasty procedures from another manufacturer.

VHAPM Part 813.106 Simplified Acquisition Procedures
Attachment 1: Brand Name Justification for SAP under \$250K

4. Description of market research conducted and results or statement why it was not conducted:

Market research was conducted utilizing the VIP website using the keywords option, Triathlon Tibial Set with a result of 516 veteran owned businesses. It was determined from MedPDB that these items were not available on Prime Vendor or an FSS contract. In a letter dated January 11, 2018, Stryker confirms their list of authorized distributors for their MedSurg group are Beacon Point Associates, TrillaMed, Four Points Technology, and Red One Medical.

5. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Conley Gentry
Acquisition Utilization Specialist
Salt Lake City VAMC

09/03/2019
Date

6. Approvals:

- a. **Contracting Officer's Certification:** *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*

Kim Cooper
Contracting Officer

09/03/2019
Date

- b. **Division or Branch Chief/Designee (Required over \$3K, but not exceeding \$150K):** I certify the justification meets requirements for other than full and open competition.

Jason Thomas
Branch Chief, Supply 2

09/03/2019
Date