

VHAPM Part 819.7007/7008 Sole Source Awards to a Verified Service-Disabled Veteran-owned Small Business/Veteran-owned Small Business

Request for SDVOSB/VOSB Sole Source Justification Format >SAT

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A)  
For  
Other Than Full and Open Competition (>SAT)

Acquisition Plan Action ID: 36C776-19-AP-2445

1. **Contracting Activity:** Department of Veterans Affairs, Program Contracting Activity Central (PCAC), 6150 Oak Tree Blvd., Suite 300, Independence, OH 44131. Purchase Request: 101-19-4-4892-0012
2. **Nature and/or Description of the Action Being Approved:** The Contractor shall provide direct support to VHA for Licensed Independent Provider (LIP) integration, deployment support of virtual care applications and advanced clinical care modalities into the CCC environment and supporting all manner of efforts to transition VHA to the Electronic Healthcare Record (EHR) and scheduling systems. In doing so, the Contractor will rely heavily on their organic subject matter expertise (SME) and knowledge of leading commercial practice and build upon prior VHA efforts. The action will be a new contract and the type of contract planned is firm-fixed price.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Key Service required to meet the Agency's needs include support activities to modernize existing triage algorithms, development and documentation of change management activities, supporting a change control board (CCB), create expanded data analytics and reporting for LIP progress while maintaining a Licensed Independent Practitioner (LIP) Roadmap and Toolkit within the CCC strategic plan. In support of EHR modernization the Contractor shall support the integration of HER into the CCCs, a new scheduling system, the development of strategies designed to elicit efficiencies and to establish standards for the use of the EHR and scheduling systems within the CCC and their use of video capabilities along with support to and with the clinical resource hubs. [REDACTED]  
[REDACTED] Base period of performance: September 30, 2019 – September 29, 2020.
4. **Statutory Authority Permitting Other than Full and Open Competition:** 41 USC §3304(a)(5), 38 U.S. Code § 8127(c), as implemented by FAR 6.302-5 (Authorized or Required by Statute). COs may use the non-competitive (sole source) procedures authorized in VAAR 819.7007 or 819.7008 up to \$5,000,000. Check the specific VAAR clause used below:  
 819.7007 Sole source awards to a verified service-disabled veteran-owned small business;  
or  
 819.7008 Sole source awards to a verified veteran-owned small business
5. **Demonstration that the Contractor's Unique Qualifications and/or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** KT Consulting, Inc. is currently performing this work under a previous contract, Advancing Veteran Access via Telephone Service (AVAT), awarded in 2016 as a Firm-Fixed Price Stand Alone Contract, VA701-16-C-0032 from Solicitation, VA701-16-R-0131.

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6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable, including whether a notice was or will be publicized as required by subpart 5.2 and, if not, which exception under 5.202 applies:** A sources sought synopsis was issued under RFI 36C77619Q0123 on May 9, 2019, closed June 7, 2019. This publication stated, while not an official solicitation, that any responsible source that could meet the requirement defined in the PWS should submit a capability statement to the government point of contact.

Per the Department of Veterans Affairs Acquisition Regulation (VAAR) 810.002 and Veterans First Contracting Program (VFCP 2016) deviation, the Vendor Information Page (VIP.gov) was queried May 22, 2019 to locate verified SDVOSB and VOSB concerns utilizing NAICS code 541618. The search resulted in a list of 2,395 organizations. An email blast was sent to the 2,395 VIP query matches with a link to the FBO posting requesting responses be submitted in accordance with the notice instructions.

7. **Determination by the CO that the Anticipated Cost to the Government will be Fair and Reasonable:** The contracting officer will determine the price is fair and reasonable by comparing the proposed pricing to prices on previously awarded contract VA701-16-C-0032 per FAR Sub Part 13.106-3(a)(2) to ensure that the price is determined to be fair and reasonable before the award is made.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Pursuant to FAR Part 10, the Class Deviation – Implementation of the Veterans First Contracting Program as a Result of the U.S. Supreme Court Decision (Class Deviation – Veterans First Contracting Program (VFCP 2016), VHAPM Part 810.001. the results of the market research conducted found (1) Service-Disabled Veteran-Owned Small Business, capable of performing the requirements. KT Consulting, Inc. meets the eligibility criteria outlined in VAAR 819.7003, they are verified in VIP and the action is below the \$5M threshold.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None per the authority under 38 USC 8127(c).
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**

- a) AbleVets LLC
- b) American Group Fitness-AGX, LLC
- c) Aptive Resources, LLC
- d) Arkenstone Technologies, LLC
- e) Forward Federal Systems, LLC
- f) KPMG LLP
- g) KT Consulting, Inc.
- h) Lotus USA, Inc.
- i) Maximus Federal Systems LLC
- j) Secure Tech 360, LLC
- k) Standard Communications Inc.
- l) Rebellis Development Group, LLC

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- m) Vetshare Services, LLC
- n) WJOB consulting Services LLC

**11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** VA will continue to perform market research in attempts to find other sources before exercising options and or soliciting new awards for the same or similar future acquisitions of the services being acquired.

A sole source effort is required for the planned time duration.

**12. Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

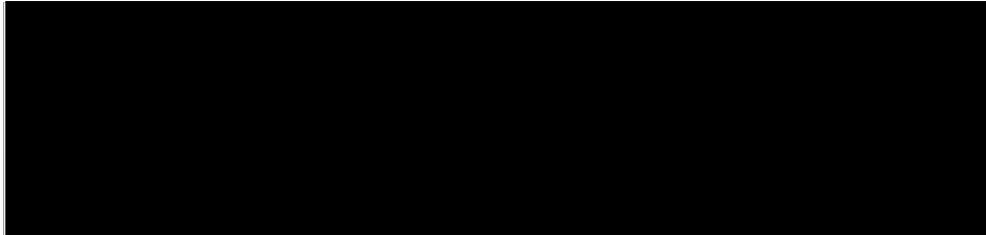


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**13. Approvals in accordance with the VHAPM Part 806.3 OFOC SOP:**

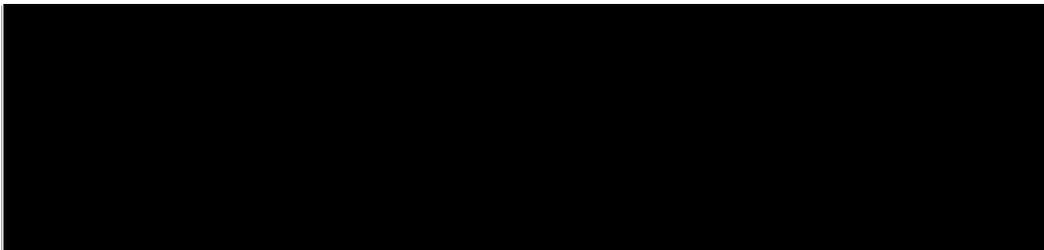
- a. **Contracting Officer or Designee's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



- b. **One Level Above the Contracting Officer (Required over SAT but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.



- c. **One Level Above the Contracting Officer (Required over SAT but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.



- c. **VHA SAO HCA Review and Approval:** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve (\$700K to \$68 million) for other than full and open competition.

