

Contractor Questions in reference to solicitation 36C78620Q0050.

1. Regarding solicitation # 36C78620Q0050 Calverton Cemetery Blue Grass Sod, pricing for delivered sod is cheaper the larger the amount delivered at one time, 3,000 sq/ft increments is a few pallets worth of sod. If several increments were ordered at a time or if the delivery amount were closer to a trailer full the unit cost per sq/ft would go down. With this contract is it possible to order and deliver several increments at a time?

**Answer:** We would like to keep the minimum at 3,000. We will order more than 3,000 a few times a year depending on the need and resources available to lay it. We don't want to order too much and not being able to lay it down and lose it.

2. Pricing: The Bid Schedule attachment to the FBO solicitation differs from the Price Schedule in the Solicitation Notice. Which price schedule should be utilized in providing a price submission?

**Answer:** The Price Schedule in the Solicitation Notice.

3. Follow up to pricing: The Instructions to Offer in the Solicitation Notice states: "(VOLUME C) - Pricing shall be submitted as requested in the Schedule of Supplies /Services One (1) copy of proposed pricing for all items in the schedule – this should be a document in MS Excel format (See Schedule)." The Price Schedule provided is not in an excel format. Will a PDF be acceptable?

**Answer:** Yes, PDF format will be accepted.

4. The description for the Technical Approach under the Evaluation Process requests information such as key personnel, qualifications of subcontractors and percentage of work they will perform. Please confirm that this contract requires the procurement and delivery of sod only, and not to include sod installation.

**Answer:** The requirement is for Procurement and Delivery of Sod only.

5. Will the delivery for each work order of sod be at one single location within the cemetery?

**Answer:** No. The sod will be delivered at different location according to sodded section and supervisor discretion.