

DEPARTMENT OF VETERANS AFFAIRS

Justification for Single Source Awards IAW [FAR 13.106-1](#)
For
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$250K)

Acquisition Plan Action ID: 36C776-19-AP-1601

1. **Contracting Activity:** Department of Veterans Affairs, Program Contracting Activity Central (PCAC)
2. **Brief Description of Supplies/ Services required and the intended use/Estimated Amount:**

This is a brand name only request for six Verathon Bladderscan Prime Plus systems, six Verathon Bladderscan Prime Mobile Carts, and training.

PACT Primary Care, PACT Specialty, and PreOp / Recovery departments require new Verathon BladderScan systems for patients in the new VA Medical Center (VAMC) Omaha Ambulatory Care Center (ACC).

The estimated amount is \$ [REDACTED] for 6 total units, carts, and training.

3. **Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:**

The VAMC Omaha ACC is on the VAMC Omaha campus so the same staff work both in both facilities. The VAMC Omaha currently utilizes 24 Verathon Bladderscan Prime units in day-to-day patient care procedures. Verathon Bladderscan Prime Plus is the newest version and is compatible with the hospital's existing Bladderscan Prime system accessories and components. Standardization will standardize staff training requirements for VAMC Omaha and the Omaha ACC and reduce clinical risks associated with the same staff having to switch between different manufacturer systems in each facility.

GAO has previously ruled that VA's rationale for standardizing medical equipment to reduce errors and enhance patient safety sets forth a reasonable basis for procuring medical equipment on a brand name basis (B-411904, November 12, 2015). Additionally, standardization will reduce life-cycle costs by standardizing the operation, supplies, training, and maintenance requirements for the Verathon bladder scanners in both facilities.

Accuracy is a key factor when selecting bladder scanners to reduce errors and increase patient safety. Additional bladder scanner manufacturers were researched, and none were found to have comparable accuracy rates to the Verathon Bladderscan Prime Plus system.

VHAPM Part 813.106 Simplified Acquisition Procedures: Soliciting from a Single Source
Attachment 1: Single Source Justification for SAP under the SAT

| System | Accuracy | | Volume Range | Warranty | Estimated Price | Made In |
|---------------------------------------|----------|------------|--------------|----------|-----------------|-----------|
| Verathon BladderScan Prime Plus | +/- 7.5% | +/- 7.5 mL | 1 - 999 mL | 5 Years | \$ 9,447.24 | USA |
| [REDACTED] | +/- 10% | +/- 20 mL | 0 - 1000 mL | 5 Years | \$ 7,572.50 | Lithuania |
| [REDACTED] | +/- 15% | +/- 15 mL | 0 - 999 mL | 5 Years | \$13,400.00 | Korea |
| [REDACTED] | +/- 15% | +/- 15 mL | 0 - 999 mL | 1 Year | \$12,500.00 | Korea |

4. Description of market research conducted and results or statement why it was not conducted:

A search of the mandatory sources was conducted. The item was not available through Prime Vendor, VA Non-Expendable Equipment Program, or National BPAs. The item IS available through the NAC and GSA from the manufacturer Verathon. Although Verathon is a Small Business, it is NOT an SDVOSB. The manufacturer (Verathon) provided a list of Authorized Vendors (L1 Enterprises, Inc. and Veterans Healthcare Supply Solutions). Both of Verathon's Authorized Vendors are SDVOSBS.

Additional market research among manufacturers will be conducted in the future when VAMC Omaha is ready to replace its existing Verathon units.

5. Contracting Officer's Certification: *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief. A determination of price reasonableness will be made prior to any award in accordance with FAR 13.106-3.*

Sandra J. Johnson [REDACTED]

Name
Title Contracting Officer

Date

prepared by: James Carson