



DEPARTMENT OF VETERANS AFFAIRS
Office of Acquisition Operations
Strategic Acquisition Center (SAC)
10300 Spotsylvania Ave, STE 400
Fredericksburg, VA 22408

Justification and Approval for Other than Full and Open Competition

Ricoh Printer BPA for VISN 20
BPA 36C10G-19-A-0019
BPA Initiative, FY2020

6.302-5 -- Authorized or required by statute

1. Identification of the agency and the contracting activity.

This Justification and Approval (J&A) for Other Than Full and Open Competition is executed by the Strategic Acquisition Center (SAC), on behalf of the Department of Veterans Affairs (VA).

2. Nature and/or description of the action being approved.

This activity proposes to negotiate a non-competitive award (sole-source) with Four Points Technology, LLC (a Service-Disabled Veteran-Owned Small Business), for the procurement of Ricoh printers and maintenance. The ordering period will be for 24 months as prescribed below:

BASE AGREEMENT PERIOD: 09/30/2019 TO 09/29/2020
FIRST AGREEMENT PERIOD: 09/30/2020 TO 09/29/2021

3. A description of the supplies or services required to meet the agency's needs (including the estimated value).

This agreement is to provide Ricoh printers and maintenance to the VA Puget Sound Healthcare System Logistics office. The estimated value for this acquisition is \$312,103.72 as contained in the first anticipatory order. The BPA has a ceiling not to exceed \$5M in accordance with VAAR 819.7007. It is unknown if the requiring activity will place future orders.

4. An identification of the statutory authority permitting other than full and open competition.

The statutory authority permitting other than full and open competition is 41 U.S.C. § 253(c)(5) as implemented by the Federal Acquisition Regulation (FAR) Subpart 6.302-5 entitled, "Authorized or required by statute". The applicable statute is Public Law 109-461: "Veterans Benefits, Health Care, and Information Technology Act of 2006"



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specifically, the "Veterans First Contracting Program" outlined in 38 USC § 8127(c); and VAAR 819.7007, and CFR 48 § 819.7007.

5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited.

Four Points Technology, L.L.C. is a registered and verified Service-Disabled Veteran-Owned Small Business (SDVOSB), and is an award-winning, emerging leader in providing innovative public sector information technology solutions. Four Points Technology brings a unique combination of technology partners, professional services, vertical market expertise, continuous support, and flexible financing to its many government customers. Led by an experienced and knowledgeable staff, Four Points Technology's core competencies include solutions designed around Healthcare IT, Enterprise Network Infrastructure, Storage, Video Teleconferencing, and both Cyber and Physical Security. Overall, Four Points Technology offers an exceptional resource of services and capabilities needed to complete the requirements of this acquisition.

6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable, including whether a notice was or will be publicized as required by Subpart 5.2 and, if not, which exception under 5.202 applies.

IAW VAAR § 819.7007 Sole source awards to service-disabled veteran-owned small business concerns (b), "The contracting officer's determination whether to make a sole source award is a business decision wholly within the discretion of the contracting officer. A determination that only one SDVOSB concern is available to meet the requirement is not required."

A notice will be publicized as required by Subpart 5.2.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

No award shall be made until the Contracting Officer determines the cost to the Government to be fair and reasonable. This determination will be based on a comparison of current contract pricing, past proposal submissions (if available), other information made available, and an Independent Government Cost Estimate, etc.

8. A description of the market research conducted (see Part 10) and the results or a statement of the reason market research was not conducted.

Market research was conducted and Four Points Technology, L.L.C., has been determined to be a responsible source with respect to performance. They are registered



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and certified in VetBiz.gov as a SDVOSB with the NAICS code for this requirement. Which in accordance with Public Law 109-461 Section 502(c) meets the requirements of this statute to sole source to a SDVOSB. In addition, a review of their Representations and Certifications was conducted in the System for Award Management (SAM) and Four Points Technology, L.L.C. represented that they are a SDVOSB.

In addition, the Federal Awardee Performance and Integrity Information System (FAPIS) was reviewed and FAPIS shows no reports for Four Points Technology, L.L.C., that would indicate defective pricing, instances of contractor fault or recipient not-qualified, terminations for cause, default or material failure to comply, or non-responsibility of the contractor.

9. Any other facts supporting the use of other than full and open competition.

In accordance with Public Law 109-461, codified at 38 USC § 8127, in order to increase contracting opportunities for small business concerns owned and controlled by veterans and small business concerns owned and controlled by veterans with service-connected disabilities, contracting officers of the VA are given specific statutory authority to award a contract to a small business concern owned and controlled by veterans using procedures other than competitive procedures (i.e. a "sole source" contract). The contracting officer may do so if: such concern is determined to be a responsible source with respect to performance of such contract opportunity; the anticipated award price of the contract (including options) will exceed the simplified acquisition threshold (as defined in section 134 of title 41) but will not exceed \$5,000,000; and in the estimation of the contracting officer, the contract award can be made at a fair and reasonable price that offers best value to the United States.

This procurement meets all of these conditions.

10. A listing of the sources, if any, that expressed, in writing, an interest in the acquisition.

Four Points Technology, L.L.C.
14900 Conference Center Drive STE 100
Chantilly, VA 20151

11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.



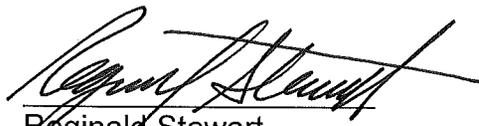
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All future requirements will be handled on a case-by-case basis. Toward the expiration of this BPA, consideration will be given as to whether the future acquisition should be competitive.

12. Certifications / Signatures.

Technical Representative Certification:

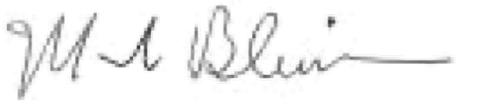
I certify that the foregoing justification is complete and accurate to the best of my knowledge and belief.


Reginald Stewart
Acquisition Utilization Specialist
Puget Sound HCS

10-8-2019
Date

Contracting Officer Certification:

Pursuant to (FAR 6.303-2(a)(12)), I certify that this justification is accurate and complete to the best of my knowledge and belief.


Mark Blevins
Contracting Officer
Strategic Acquisition Center (SAC)

10/11/2019
Date