

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, NCO 12, Milwaukee (695) Medical Center Justification for Other than Full and Open Competition, PR# 607-13-1-026-0001.

Mobile Medical International Corporation (MMIC)
2176 Portland Street
Saint Johnsbury, VT 05819-0672
POC: Mark Munroe, 802-748-2322

2. **Nature and/or Description of the Action Being Processed:** Justification and approval for other than full and open competition for a requirement at the William S. Middleton Memorial Veterans Hospital, Madison Wisconsin, station number 607. This procurement will proceed on a sole source basis.
3. (a) **Description of Supplies/Services Required to Meet the Agency's Needs:** Madison VAH has a requirement for self contained mobile central sterile processing (CSP) unit during the remodeling phase of the in-house Sterile Processing Department (SPD).
Estimated dollar value: \$212,000
Period of Performance: November 1, 2012 – February 28, 2013 (approximate)
4. **Statutory Authority Permitting Other than Full and Open Competition:**
41 USC §253(c), as implemented by FAR 6.302.-1

(X) (1) Only one responsible source

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

Extensive market research as determined that there are no other self-contained mobile CSP units available. Other hospitals have had trailers customized to their specifications which will add several months to the procurement time. The trailers that were customized for another VA have since been purchased and are not available. The major manufactures of approved equipment used in sterile processing do not have mobile units. One equipment manufacturer has provided equipment for a self-contained mobile unit and that is for the unit available from MMIC.

A construction project to remodel the SPD is scheduled at the Madison VA. The Infection Control Committee at the Madison VA determined that proposed separation barriers between the construction area and the decontamination/ sterilization areas were insufficient. Additionally a complete shut-down of SPD would be required for a 1-week period while a new floor is installed.

The mobile CSP from MMIC has approved sterilization equipment installed and the unit is available for the period of time required by the Madison VA Hospital. MMIC unit contains steam sterilizers, ultrasonics, washer/disinfectors, and follows AORN and AAMI standards.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

GSA schedules do not have any mobile central sterile processing on their schedules. Internet searches only found one unit in the USA which is with MMIC. Major manufacturers of approved sterile processing equipment were contacted by e-mail or phone to determine if they had a unit or had partnered with another company to develop a mobile unit. First manufacturer does not have a mobile unit but is considering the development of a mobile unit. The second manufacturer had provided equipment for trailers that had been customized for a specific project at another VA but they do not have a mobile unit. The third manufacturer has equipment installed in the mobile unit with MMIC. An SBA Dynamic Search and VetBiz did not reveal any small businesses with a mobile CSP.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

There are no other fully customized CPS mobile units available for cost comparison. Leasing price of the mobile unit includes all the required sterilization equipment and also includes the service and maintenance of the equipment. The purchase price of just two of the several pieces of equipment in the mobile unit exceeds the entire cost of having the mobile unit on site for three months. There would be less cost for the construction project because rental of CPS unit would allow completion of the construction project three months earlier than originally planned. The unit from MMIC contains the power requirements, plumbing system, fire alarm/sprinkler system, telephone/data connections, integrated sterilization equipment/ integrated compressed air system, and heating/cooling system.

Closure of the SPD for a 1-week period for installation of the floors is eliminated allowing routine surgical/invasive procedures to be scheduled during that week. Most importantly the potential for patient infection is significantly reduced. These are intangible costs but must be considered.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

GSA schedules, internet searches, VetBiz search, SBA Dynamic Search, phone and e-mail were all used to conduct market research. After extensive market research as previously described it was determined that there is only one self-contained mobile CSP unit available.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

None

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

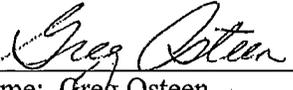
None

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

This is a one-time requirement that is required within 30-days. There is no expectation that another mobile unit will be available within the next few weeks.

12. Requirements Certification:

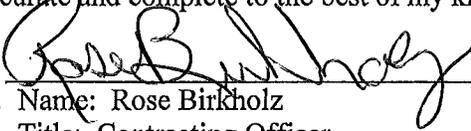
I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Name: Greg Osteen
Title: Facility Contract Coordinator
Facility: Madison VAH

9/11/12
Date

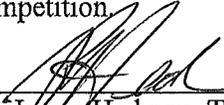
13. Approvals in accordance with FAR 6.304

- a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Name: Rose Birkholz
Title: Contracting Officer
Facility: GLAC

9/11/2012
Date

- b. **NCM/PCM:** I certify the justification meets requirements for other than full and open competition.


James Hedman, Team Manager Title:
For NCM
NCO 12

9/11/2012
Date