

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Louis A. Johnson VA Healthcare System
2. **Nature and/or Description of the Action Being Processed:** Firm Fixed Priced Purchase order for the acquisition of a software module.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The VA Clarksburg, WV, requires a software module to allow patient laboratory data, from point-of-care activated clotting time meters, to electronically upload in the patient's medical record.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
  - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
  - ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
  - ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
  - ( ) (4) International Agreement per FAR 6.302-4
  - ( ) (5) Authorized or Required by Statute FAR 6.302-5;
  - ( ) (6) National Security per FAR 6.302-6;
  - ( ) (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The laboratory currently utilizes Medical Automation Systems' RALSPLUS hardware and software to download laboratory test results from other testing meters within and outside of the medical center. Medical Automation Systems is the only authorized vendor for RALSPLUS software. The additional testing software module will seamlessly interface with the current system, eliminating the need to purchase additional hardware to support this testing.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Other potential sources were not sought, as the current system in use in the lab is software specific to one vendor.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** On March 11, 2012, Ann Arbor VA Medical Center purchased this identical software at a cost of \$6060.00. The price quoted to us nearly one year later is \$6100.00.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research was not conducted. In order to transfer patient test results to the electronic patient medical record, middleware must be utilized. The middleware for downloading

point-of-care testing meters used at this facility is the RALSPLUS manufactured and distributed by Medical Automation Systems. Adding a new software module to the RALSPLUS is vendor specific.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** As long as the facility continues to use the RALSPLUS system as a means of downloading patient test results, any new point-of-care testing will require software specific to the RALSPLUS system. If a new system is requested, the Government will attempt to maximize competition, to the maximum extent practicable, by soliciting on at least a "brand name or equal" basis.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



\_\_\_\_\_  
Yvonne Freedman  
Administrative Officer, Diagnostic Service  
Louis A. Johnson VA Healthcare System

January 9, 2013

Date

13. **Approvals in accordance with FAR 6.304**

a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



\_\_\_\_\_  
Name Timothy Russell  
Title Contracting Officer  
Facility Clarksburg VAMC

1/28/2013

Date

b. **NCM/PCM:** I certify that the foregoing justification meets the requirements for other than full and open competition.

\_\_\_\_\_  
Brent M. Burns for Benjamin Grogg  
Supervisory Contract Specialist for NCM  
NCO 4

01/31/2013

Date