

LIMITED SOURCES JUSTIFICATION
ORDERS >\$3,000
FAR PART 8.405-6(g)

2237 Transaction # or Vista Equipment Transaction #: 636-13-2-8036-0023

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide KONICA-MINOLTA name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Konica-Minolta

Manufacturer/Contractor POC & phone number: 2120 Washington Blvd, suite 450

Mfgr/Contractor Address: Arlington, VA 22204-5714

Dealer/Rep address/phone number: Dave Goedtel, 952-229-6121

☒ The requested material or service represents the minimum requirements of the Government.

1. AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

VAMC Iowa City

601 Hwy 6 West

Iowa City, IA

52246

VISN:

23

2. NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The current contract expires on 03/15/2013. VAMC Iowa City needs another contract to avoid a lapse in service until the VISN awards the new contract that is currently being solicited. It estimated the VISN will award by 06/30/13. VAMC Iowa City is requesting a bridge contract with the existing contractor to run through 09/30/13 in case the award is not made by then and to allow time to transition to the newly awarded contract.

a. A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Cost-per-copy digital copiers that can efficiently use recycled paper. Copiers must have multi-functional Options including the ability of becoming a: network printer, fax, and/or a scanner with five volume bands offered. The cost-per-copy prices include all fees for rental of equipment, accessories, all consumable supplies (except paper), shipping/delivery, installation/removal, operator training, and all maintenance including parts, labor, and travel.

b. ESTIMATED DOLLAR VALUE: \$105,000

c. REQUIRED DELIVERY DATE: 03/15/2013

3. IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The existing contract is due to expire on 3/15/2013. VAMC Iowa City wants a bridge contract to cover the costs until the VISN gets a new contract in place (attached is a list of all copiers). The VISN estimates a new contract will be awarded by 06/30/13. We have 76 machines in the facility and in outpatient clinics. In order to have the equipment serviced, it must be worked on by a certified Konica-Minolta technician or all warranties are void. Additionally, to replace the equipment with another contract source would require a new solicitation prepared, assessed, and awarded. Once awarded, the current contractor will need a reasonable amount of time to remove the Konica-Minolta machines. Logistics must assess the needs of the facility and work with the new contractor to place the new multi-function copiers. Experience with transitioning three different times, this process normally takes 3-6 months; therefore, using the current contractor would be in the best interest of the government. Estimated costs are \$15,000 per month for 7 months = \$105,000.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

These are "direct replacements" parts/components for existing equipment.

These are replacement washer/sterilizers that can connect with the Censitrac and Pro-Connect Systems.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.____

4. DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:
Konica-Minolta has extended the current GSA pricing and maintenance pricing. Monthly fees identified in the list of copiers attached. The Contracting Officer will determine if the pricing is fair and reasonable.

5. DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was not conducted for this procurement because we are not requesting the copiers replaced with another contractor. VAMC Iowa City want a bridge contract with the current contractor until an award is made at the network level for VISN 23. The solicitation is in progress and anticipated to be awarded this fiscal year.

6. ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

NONE

7. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Competition is in progress at the VISN level to replace the existing copiers with a new contract.

8. REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a bonafide need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

§

SECTION

justification is

in competition.