

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

Version 1, 6 May 2011

1. **Contracting Activity:** Department of Veterans Affairs, VISN 08, VA Medical Center, Orlando (675).
2. **Nature and/or Description of the Action Being Processed:** This is a request for other than full and open competition brand name specifications for the procurement of the ETS-Lindgren Ferroguard Metal Detector; to include two (2) wall mounts, one (1) screener, and calibration/training/installation services.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Orlando VA Medical Center requires one (1) Ferroguard System (two (2) wall mounts, one (1) screener, and calibration/training/installation) for the Radiology Service at the new Orlando VAMC.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1(c);
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The ETS-Lindgren Ferroguard System uses the most sensitive detectors in the market, fluxgate detectors. In addition, the wall mounted detectors at the MRI entrance have significant overlap, such that detection in the doorway itself is very high with the intention of no dead spots. Another advantage is the alarm system is primarily visual and not auditory. As one approaches the sensors the lighting system does not sound an alarm immediately, rather if someone has ferrous metal, as they approach (from 4-5 feet away from the MRI scanner door) the sensor lights go from Green to Yellow to Red. Now if the sensor turns red and someone tries to pass through the MRI scanner door, then the alarm goes off. This is better because a lot of non-patient staff will walk past in the workspace (Zone III), but not thru the scanner door. Lastly, the single pole in Zone III is manually active by the Tech who is with the patient and has high detection sensitivity. In summary, this design enhances rather than discourages use = improved safety.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A solicitation will be posted IAW FAR Part 5 to generate as many potential vendors for the brand name product.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** Fair and reasonable will be determined through competition as the procurement will be posted IAW FAR Part 5.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research confirmed that purchasing the ETS-Lindgren Ferroguard has many significant advantages over the other vendors; highest sensitivity detectors on the market, significant overlap of detection fields, alarm system with several "thinking" features, and Zone III patient screener with extraordinary high detection sensitivity. Market research was conducted using the internet, Federal Supply Scheduled, and by contacting Ferroguard directly.

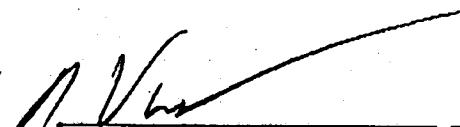
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9. Any Other Facts Supporting the Use of Other than Full and Open Competition:
N/A

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:
ETS-Lindgren

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: It is anticipated that this will be a one-time purchase of this item.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Robert Vandemark, M.D.
Chief of Radiology
Orlando VA Medical Center

Date

1/30/13

13. Approvals in accordance with FAR 6.304

a. Contracting Officer's Certification: (required) I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Kory Stiles
Contracting Specialist
Orlando VAMC

Date

30 Jan 13

b. Product Line Supervisor (PLS): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


KENNETH C. WILLIAMS
Contracting Officer

Kenneth Williams
Contracting Supervisor
Orlando VAMC

Date

30 Jan 13