

LIMITED SOURCES JUSTIFICATION
ORDER >\$3,000
FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 528-13-14192-0013

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Tyco Integrated Security LLC
Manufacturer/Contractor POC & phone number: Attn: Glenna Kness Phone: 703-317-4464
Mfgr/Contractor Address: 3601 Eisenhower Avenue, 3rd Floor, Alexandria, VA 22304
Dealer/Rep address/phone number: N/A

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs
NCO 2
222 Richmond Avenue Bldg 2 Rm 106H
Batavia, NY 14020
2

VISN:

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The Buffalo VAMC located at 3495 Bailey Avenue, Buffalo, NY 14215 has a need for updating the existing Physical security system in order to make it fully functional. The existing system, which is partly functional is an ADT system. Therefore, the most effective way to restore the physical security monitoring services to the building is to update the existing system. Tyco Integrated Security LLC is the company that currently owns ADT. Further, this company is the only licensed installer of ADT security equipment.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The Statement of Work along with the specifications detail the requirements of the various components required for this project. Generally, work includes, but is not limited to, installation of new replacement head end unit (compatible with FOCUS200B) and associated keypads, printer, interface units/modules, gateway devices, enclosures/cabinets, conduits, electrical fittings/boxes, backup batteries, and interconnect cable(s). New head end system shall be compatible with existing end devices (panic alarms, door contacts, etc.) Contractor shall review the Reference Points List and Drawings to fully understand the existing system at the Buffalo VA. These documents comprise the 30% Design documents the contractor will develop into 60% and 100% Installation/Construction Drawings. Installation/Construction Drawings shall be submitted for VA review and incorporate VA review comments as required. VA Standard Guide specification 28 16 00 shall be marked-up and submitted at

the 60% design review. An edited copy shall be submitted at the 100% design review and incorporate VA 60% design review comments. The VA Standard Guide Specifications is available at: <http://www.cfm.va.gov/TIL/spec.asp>. Contractor shall submit product data information for all proposed products to be installed. Detailed shop and coordination drawings shall be submitted prior to installation.

(b) ESTIMATED DOLLAR VALUE: \$40,270.00

(c) REQUIRED DELIVERY DATE: 3/29/2013

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The current security system installed in the Buffalo VAMC is an ADT Security System. Many Security Systems by their very nature are distinctive to their manufacturer. This is true as advanced security systems use various programming components and interfaces through which the system communicates with itself to let the end-user know whether or not a security breach has occurred. The current ADT system at the Buffalo VAMC functions, however there are certain aspects of its functionality which are limited and/or disrupted by the age of the system and its capabilities to function at the level required by the VAMC to ensure its security. Therefore, the Buffalo VAMC is seeking to update the existing system with interfaces/sensors that will enhance the existing system to meet the needs of the facility. This enhancement will only be functional if the additions to the existing system are compatible with the existing system. As previously explained, due to programming and other physical attributes, the only type of equipment that can be inserted into the existing system while ensuring its functionality is ADT security equipment, which is now owned by Tyco Integrated Security, LLC. Finally, Tyco Integrated does not employ third-party distribution networks for any of its components.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☒ These are "direct replacements" parts/components for existing equipment.

The existing system is being updated with new interfaces and sensors in order to cover the security needs of the Buffalo VAMC. Many of the parts needed are direct replacements with newer/updated programming/software.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The existing installed system is the ADT security system. This system is approximately 20 years old and is overloaded. Updating the system and adding newer interfaces will make the existing system function at the level currently required by the Buffalo VAMC.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Ordering the materials and services required to update the existing ADT security system is far less costly and time consuming than it would be to install a new security system.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

After conducting preliminary market research, it became apparent that in order to increase the effectiveness of the current security system on the Buffalo VAMC campus, components from the original manufacturer must be installed/used. Since there is only one source to obtain these supplies from, it quickly became apparent that Tyco Integrated Security is the only supplier/installer available for this project. (Please see the market research report filed under P02 in the briefcase for a full discussion of the market research conducted.)

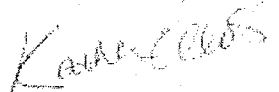
(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

In general, the only supplier of ADT security system components is Tyco Integrated Security LLC; Tyco Integrated does not employ third-party distribution networks for any of its components. Further, this company provides the installation of their security systems. Therefore, in order to update the existing system to meet the needs of the Buffalo VAMC and the veterans who use this facility, Tyco Integrated Security must be consulted and contracted with to update the existing system and its components so as to make the system fully functional.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

There is a possibility to remove this barrier to competition and to solicit for an entirely new security system to be installed. However, this option would be extremely expensive and time consuming in relation to the alternative option (updating the existing system).

(9) **REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. (This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)




SIGNATURE
Kathleen Ellis
NAME
Contract Specialist
TITLE
Construction
SERVICE LINE/SECTION
NCO2
FACILITY

1/25/13
DATE

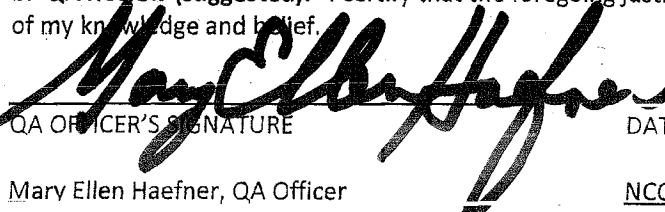
(10) **APPROVAL IN ACCORDANCE WITH FAR 8.405-6(d):**

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



CONTRACTING OFFICER'S SIGNATURE
DATE 2/25/13
Jason V. White, Contracting Officer
NAME AND TITLE
NCO 2
FACILITY

b. **QA Review (suggested):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



QA OFFICER'S SIGNATURE
DATE 2/26/13
Mary Ellen Haefner, QA Officer
NAME AND TITLE
NCO 2
FACILITY

c. **NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



SIGNATURE
DATE 02/26/2013
Cherie Widger-Kresge, NCO 2 NCM
NAME
VISN 2 NCM