

LIMITED SOURCES JUSTIFICATION

**ORDER >\$3,000
FAR PART 8.405-6**

2237 Transaction # or Vista Equipment Transaction #: 541-13-2-585-0277

Restricted to the following source:

Manufacturer/Contractor: Herman Miller c/o APG Office Furnishings
Manufacturer/Contractor POC & phone number: Joe Moran (216) 357-2025
Mfgr/Contractor Address: 855 E. Main Ave., Zeeland, MI 49464
Dealer/Rep address/phone number: N/A

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs
Network Contracting Office (NCO) 10
6150 Oak Tree Blvd. Suite 300
Independence, Ohio 44131

VISN:

10

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED: The Louis Stokes Cleveland Department of Veterans Affairs Medical Center proposes a new Firm-Fixed price contract with Herman Miller, Inc. c/o APG Office Furnishings for furniture panels, overhead compartments, shelves, filing cabinets, seating components and accessories. This procurement is needed in order to build workstations in the General Offices Phase 2 suite in the medical center. The proposed purchase is to be performed using the FAR Subparagraph 8.405-6(a)(i)(1)(B)- "Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized."

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Lateral File Cabinets
Mobile Pedestal Drawer
Fabric Panels
Accessories and Hardware
Guest Seating
Tables

(b) ESTIMATED DOLLAR VALUE: \$50,919.53

(c) REQUIRED DELIVERY DATE: March 31, 2013

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Herman Miller's office furniture is the current furniture being utilized in the medical center. This procurement is an installation/phase to add to the current furniture already in place. To introduce a new brand line of furniture will cost the medical center additional funds and will not be compatible. To acquire the current brand of Herman Miller's products will be advantageous for the government. *THIS REQUIREMENT INCLUDES RECONFIGURATION & REUSE OF EXISTING FURNITURE & STORED FURNITURE*

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Herman Miller's products, along with all other systems furniture product is company specific and unique. No two companies have the same products and/or components that will work with another company's product. Each product is uniquely designed and will only fit on their furniture. Every company's components are all different so there is no universal product that is in the market today, which can be traded out for another company's materials, components and/or products. This procurement is an installation/phase to add to the current furniture already in place within the medical center.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The items are available on GSA under contract # GS-28F-8049H; therefore the price is fair and reasonable.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was conducted on GSA. Reviewed products from the following vendors: Haworth's Unigroup and Steelcase's Answer system. However, none of their products are compatible with Herman Miller.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

The products are available from a mandatory source, government wholesale supplier or mandatory or optional supply schedule.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY

BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE: N/A

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



Melinda Caldren
Interior Design, Engineering


DATE

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



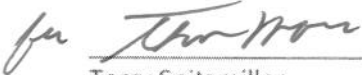
Thomas P. Moore
Contracting Officer
NCO 10



DATE

HIGHER LEVEL APPROVAL: (REQUIRED \$3K and above)

b. **NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Terry Spitzmiller
NCM
NCO 10



DATE