

4. **Evaluation Factors:** The Government will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, price and other factors considered. The following factors shall be used to evaluate offers in descending order of importance:

- **Hands-On Evaluation** as described below. Only downselected offerors will be evaluated on this factor. This factor will be rated on a five-level Likert scale. Offerors must be rated adequate or better to be considered for Award (including on all subfactors).
- **Technical Approach** shall be evaluated on a pass/fail basis based on the specifications/specific tasks listed in paragraphs four and five of the attached statement of work (SOW).
- **Past Performance** shall be evaluated on a pass/fail basis. Any offeror with no past performance shall be rated as neutral.
- **Subcontracting Plan** shall be evaluated as described below.
- **Price**

Non-price factors, when combined, are significantly more important than price.

5. **Factor: Technical Approach.** The TEB shall evaluate Technical Approach using Pass/Fail rating on the offer’s ability to meet those product and installation specifications listed in the SOW

For the installation specifications/specific actions:

Pass is defined as the offeror meeting or exceeding the minimum VA needs, as described in paragraphs four and five of the SOW.

Fail is defined as the offeror not meeting the minimum VA needs, as described in paragraphs four and five of the SOW.

6. **Factor: Past Performance.** Past performance will be evaluated using the following scheme

Rating Parameter	Description
Pass	<p>The offeror has fulfilled the solicitation requirements and has met or exceeded the needs of the VA or other Agencies. No deficiencies or weaknesses exist.</p> <p>-OR-</p> <p>Factor may require minor clarifications. The offeror has fulfilled the solicitation requirements and has met the needs of the VA. Weaknesses, if any, are minor and are easily correctable. Risk, if identified is very low to low.</p> <p>-OR-</p> <p>In accordance with FAR 15.305, proposals with no past performance (such as being unable to contact a reference) will be rated as neutral.</p>