

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 04, James E. VanZandt VA Medical Center. This is a justification for other than full and open competition.
2. **Nature and/or Description of the Action Being Processed:** Service contract for (2) Radiology R/F Rooms to include Shimadzu sonialvision x-ray machines and components. Due to Shimadzu territory/dealer restrictions, the recommended contractor/vendor is Alpha Imaging.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Preventative maintenance, corrective maintenance, labor, parts, software updates, and phone support are requested.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Sonialvision R/F x-ray equipment and Canon intermediary software are extremely complicated and proprietary. Only authorized dealers have the service and electrical drawings and factory source references necessary to facilitate repairs. Maintenance and repairs made with other than OEM parts voids and/or damages other OEM parts and systems. It is strongly recommended to only use OEM parts and factory authorized technicians.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** There is only one responsible source in this region. Due to dealer territory restrictions placed by the manufacturer, dealers are only allowed service operations in a governed service area. Other third party service suppliers have been eliminated from market area due to service limitations as described in # 5 above.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** Cost of service agreement is reasonable. There is an historical argument that confirms service/repair cost of highly specialized equipment is unusually expensive. Since this x-ray unit is unusual

and highly specialized due to the unique configuration of the fluoro tube/Image Intensifier and cooling system, this price is reasonable.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Jessica Barnes
Administrative Officer, Facilities Service
James E. Van Zandt VA Medical Center

4/8/13

Date

13. Approvals in accordance with FAR 6.304

a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Name Shawn SMITH
Title CONTRACTING OFFICER
Facility

4/17/13

Date

b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

Name
Network Contract Manager

Date