

**DEPARTMENT OF VETERANS AFFAIRS**  
**Justification and Approval**  
**for**  
**Other Than Full and Open Competition**

**1. Contracting Activity:**

Department of Veterans Affairs  
Network Contracting Office 23  
2501 W 22<sup>nd</sup> Street  
Sioux Falls, South Dakota  
Purchase request: 438-13-2-353-0034

**2. Nature and/or Description of the Action Being Processed:**

This is an individual brand name justification for the procurement of patient lifts manufactured by Liko that are to be included in a firm fixed-price construction contract that will be competed.

**3. Description of Supplies/Services Required to Meet the Agency's Needs:**

The brand name equipment being requested for purchase includes ceiling mounted safe patient handling lift systems, with coordinating accessories, which will be installed throughout various departments at the VA Health Care System in Sioux Falls, SD.

ITEM DESCRIPTION	PRODUCT #	QTY	ESTIMATED TOTAL PRICE
Liko lift Motor 550 lbs, non In-Rail charging		1	\$2,500.00
Liko lift Motor 550 lbs, In-Rail charging		2	\$5,000.00
Hand Controller for In-Rail charging units		4	\$1,600.00
Wall Charging units for non In-Rail charging		2	\$1,000.00
Multistrap Wide (9.8")	3695116	34	\$3,060.00
Multistrap Ultra (15.7")	3695117	8	\$932.00
Multistrap Standard	3695115	8	\$610.00
Repositioning Sheets - Regular	3687701	50	\$17,500.00
Amputee Highback - Medium	3575115	4	\$1,150.00
Amputee highback - Large	3575116	3	\$900.00
Amputee highback - XLarge	3575117	1	\$340
Original Highback adult – Medium slim	3521105	6	\$1,860.00
Octostretch, plastic net - Large	3683406	2	\$560.00
Lift Pants- XLarge	3592327	2	\$580.00
Lift Pants - Large	3592326	6	\$1,650.00
Lift Pants - Medium	3592325	4	\$1,060.00
MasterVest- gait training - Medium	3560115	2	\$1,150.00
MasterVest- gait training - Large	3560116	3	\$1,410.00
MasterVest- gait training – XLarge	3560117	4	\$2,000.00
Leg harness MasterVest – Medium/Large	3666005	12	\$1,800.00
Leg harness MasterVest - XLarge	366606	8	\$4,000.00
Comfort Sling Plus - Medium	35300305	5	\$1,310.00
Comfort Sling Plus - Large	35300306	4	\$1,120.00

Comfort Sling Plus - XLarge	35300307	5	\$1,950.00
Soft Original Highback - XLarge	3526117	3	\$825.00
<b>Total</b>			<b>\$55,867.00</b>

**4. Statutory Authority Permitting Other than Full and Open Competition:**

The statutory authority permitting other than full and open competition for this procurement is, only one responsible source and no other supplies or services will satisfy agency requirements per FAR 6.302-1(c), application for brand name request.

**5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

This is a brand name justification for a purchase request of Liko brand safe patient handling lifts and accessories that will be used in the ICU, Morgue, Radiology, Physical Therapy, Nuclear Medicine, Podiatry, Same Day Surgery, Med/Surg, and Endoscopy departments at the VA Health Care System in Sioux Falls, SD. In order to ensure patient safety, equipment standardization is imperative. The VA Health Care System currently utilizes Liko equipment in other areas of the hospital and of which the doctors, nurses, and staff are familiar with the equipment and its functionality. Therefore, procurement of the same brand of equipment is being requested to ensure patient safety throughout the facility.

In addition, the hospital currently uses Liko brand accessories with the lift systems already installed. Therefore, the VA can anticipate costs savings by using the same brand name accessories with the lifts to be installed with this project. The accessories will be easily transferred among the departments at the hospital as needed which will eliminate the need of duplicate styles and sizes of accessories. Overall, it is in the best interest of the VA to purchase Liko brand equipment and accessories for this purchase request.

**6. Description of efforts made to ensure that offers are solicited from as many potential sources as deemed practicable:**

There are numerous vendors who are authorized distributors and servicers of Liko brand equipment. To ensure competition is received from as many sources as possible, the requirement will be posted to the Federal Business Opportunities website.

**7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

The price will be determined to be fair and reasonable by using a comparison of proposed prices received in response to the solicitation. Normally, adequate price competition establishes a fair and reasonable price. In addition, a comparison of the proposed prices to historically prices paid by the Government for the same or similar items can also be used to determine fair and reasonable prices. Due to the anticipation of competition from more than two businesses, the Contracting Officer has reason to expect fair and reasonable prices will be received.

**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

Market research was conducted via an internet search as well as a phone conversation with Liko. According to this market research, Liko has authorized distributors throughout the United States who perform regular inspections and cleanings, preventive maintenance, on-site trouble-shooting and repair, remote problem-solving, remote diagnostics, parts and supplies, and battery performance testing.



**9. Any Other Facts Supporting the Use of Other than Full and Open Competition:**

All facts supporting the use of other than full and open competition have been stated within this justification and approval.

**10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**

See Section VI above

**11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**

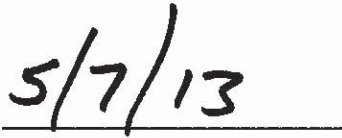
Multiple vendors sell and service Liko brand equipment. Therefore, the barriers to competition are relatively low as any vendor who offers Liko equipment as an authorized distributor and servicer will be able to subcontract with a general contractor for this procurement.

**12. Requirements Certification:**

I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Travis Maas  
Chief of Engineering  
VA Health Care System Sioux Falls, SD

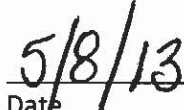


Date

**3. Approvals in accordance with FAR 6.304**

**a. Contracting Officer's Certification:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
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John Becker  
Contracting Officer  
Network Contracting Office 23

  
\_\_\_\_\_  
Date

**b. Facility Contract Manager's Certification:** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

Scott Petrin

Digitally signed by Scott Petrin  
DN: cn=Scott Petrin, o=Contracting,  
ou=NCO 23,  
email=scott.petrin@va.gov, c=US  
Date: 2013.05.09 07:29:30 -05'00'

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Scott Petrin  
Facility Contract Manager  
Network Contracting Office 23

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Date