

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition
Brand Name

1. **Contracting Activity:** Department of Veterans Affairs, SAC-Frederick, Frederick, MD
Purchase request number **675-13-1-4239-0107**

2. **Nature and/or Description of the Action Being Processed:**

The Orlando VA Medical Center is requesting the name brand Zeiss for medical microscopes that will be implemented at the New Lake Nona VA Medical Operating Suites located in Orlando, Florida.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

A brief overview of the medical applications listed for each microscope is as follows:

OPMI Lumera I WITH FLOOR STAND MICROSCOPE

- The portable microscope from Zeiss is an exact duplicate (minus the ceiling mount) of the microscope that we have already purchased for the dedicated eye suite in our new operating rooms at the OVAMC. It is imperative that we duplicate this microscope to standardize the training, use, and documented competency of surgical microscopes. Additionally, duplication of existing equipment will assist us in minimizing the need to store ancillary equipment necessary to have on hand. This microscope will work hand in hand with existing phaco machines that we already own and reduce the chance for error when using multiple systems that may or may not perform as well.
- It is necessary to purchase an additional ophthalmology microscope due to the high number of cataract patients we treat daily in the Orlando VAMC. It is anticipated that at least two ophthalmologists will be performing surgery at the same time in adjoining surgical suites and each will require the use of one of the surgical ophthalmological microscopes. To this date we have only purchased one such microscope.

Supplies to meet agency needs

- 6429 1 OPMI Lumera I on an s7 Floor stand with Halogen illumination and 0-180 for a total of \$72136.10 Includes the following:
 - 2 OPMI Lumera I with floor stand 1ea
 - Dustcover 1ea
 - Asepsis set 22 mm (6pack)_
 - 6-pack resterilizable handgrips VISU 1ea
 - CAN BUS Cable for footswitch, 6M long 1ea
 - 180 degree tilt able tube, 1ea
 - 2 grips 180 degree tube, 6X asepsis set 22 mm 1ea
 - 6 pack asepsis caps 180 degree bino tube 1ea
 - wide field, push-in eyepiece 10X 2ea
 - objective F+175 MM APO 65MM 1ea
 - sterile drapes no 70 pack of 5, 1ea
 - bulb Hal 12V 100W 6834 Phillips
 - Ethernet Interface OPMI Lumera 1ea
 - Intgr Medlive Primo NISC Compact Camera for OPMI Lumera 1 ea

- Stereo observation tube system 902, complete with beam splitter 20 & inclined binocular tube F+ 170 system package Includes: 1ea stereo co-observation tube w/two joints, 1ea inclined binocular tube F+170, 2ea widefield, push –in eyepiece 10X, 2ea sleeve for push-in eyepiece 10x/12.5X, 1 ea beam splitter 20,
- Operator and Service/Maintenance manuals X2ea
- Biomedical training (On site) 2ea
- Operator training 1ea
- Installation 1ea

Total cost is \$72136.10

4. Statutory Authority Permitting Other than Full and Open Competition:

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- () (2) Unusual and Compelling Urgency per FAR 6.302-2;
- () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- () (4) International Agreement per FAR 6.302-4
- () (5) Authorized or Required by Statute FAR 6.302-5;
- () (6) National Security per FAR 6.302-6;
- () (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

Zeiss OPMI Lumera I Microscope will be integrated within the Orlando VA Medical Center. To substitute with any other vendor at this juncture, would be a non-uniform standard of healthcare that would negatively impact the level of care/services we currently provide to our nations Veterans. Zeiss provides specialized medical microscopes for surgical procedures that will enhance the existing Ophthalmology program, standardize accessory equipment and minimize duplication of equipment orientation for both the operators and the maintenance personnel. Therefore, it is imperative that the compatibility of our two surgical Ophthalmology microscopes be maintained in order to meet the needs of our Veterans. Orlando VAMC's mission is to provide the highest quality of care to our nation's Veterans.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

Market research was conducted May 3, 2013 via GSA Advantage to determine the availability of the requested equipment. The requested items are not available on GSA schedule. The determination was made that solicitation will be posted to FBO.gov as name brand, lowest price, technically acceptable small business set aside. This will ensure the most exposure of the requirement and enable competition.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

The Contracting Officer will determine the price to be fair and reasonable prior to award. Comparison to the Government estimate and all quotes received will be used to make this determination.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

Market research was conducted via GSA Advantage to determine the availability of the requested equipment. The requested items are not available on GSA schedule. A side by side comparison with a similar Leica microscope and it was found to be inferior and not at all what our surgeons demanded from this surgical microscope. Additional, competitor's products will not meet the standardization plan for the new facility as it will not match the existing ceiling mounted Zeiss Microscope.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

For conformity and consistency there is no other Microscope that will meet the needs of the medical center.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

State "See Section VI above."

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

Competition will be sought on this and future purchases.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Rebecca Guogas
Rebecca Guogas
Supervisory Biomedical Engineer
Orlando FL VA Medical Center

5-6-13
05/06/2013

13. Approvals in accordance with FAR 6.304

- a. Contracting Officer's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Selena Robinson
Selena Robinson
Contracting Officer
SAC-Frederick

5-8-13
Date