

**INSTRUCTIONS TO OFFERORS**  
**REQUEST FOR QUOTATION (RFQ) VA797H-13-Q-0011**  
**Amendment 1**

**Failure to comply with the following instructions may result in the vendor's offer being determined non-responsive and may not be considered for award.**

**1. General Information**

- 1.1. This Request For Quotation (RFQ) is only open to companies that have a current contract for the equipment types listed herein with the VA National Acquisition Center, High Tech Medical Equipment Branch or with the Defense Logistics Agency, Troop Support (DLA-TS, formerly DSCP) under which the VA National Acquisition Center has been given ordering authority.
- 1.2. Please note that those vendors who are not on contract on the day offers are due will have their responses rejected and returned without consideration per the instructions given.
- 1.3. The items offered in vendors' responses to this RFQ must be on their current contract by the Vendor quote submission due date.**
- 1.4. New systems that are not on contract are not acceptable.**
- 1.5. "FUTURE" ITEMS, SUCH AS HARDWARE OR SOFTWARE THAT IS STILL IN DEVELOPMENT, TESTING, OR PROTOTYPE, ARE NOT ACCEPTABLE.
- 1.6. All purchases shall be in accordance with the terms and conditions of the applicable contract.
- 1.7. Consolidation Schedule (see also enclosed September 2012 Consolidation Schedule):
  - 1.7.1. Monday, May 20, 2013 – Cutoff for Vendor Questions; email questions to [AMMHIN HTME Vendors](#) or [Vendors@va.gov](mailto:Vendors@va.gov).
  - 1.7.2. Friday, July 19, 2013 by 12:30 PM CDT PHASE 1 – Vendor quotes due to NAC, HTME Division. See enclosed September 2012 Consolidation Schedule for PHASE 2 and PHASE 3.
  - 1.7.3. Friday, September 27, 2014 – Goal for award by NAC, HTME Division PHASE 1. See enclosed September 2012 Consolidation Schedule for PHASE 2 and PHASE 3.

**2. Offers**

- 2.1. A requirements or purchase description is provided for each line item.
- 2.2. To be considered for award of any RFQ line item, you must submit a response to this RFQ.
- 2.3. Quotes must be good through March 3, 2014 or may be considered non-responsive.

- 2.4. Vendors shall quote their new or remanufactured/refurbished equipment that meets or exceeds the technical and functional requirements of the requirements/purchase description.
- 2.5. Vendors are required to identify any known differences between the required configuration and the offered configuration.
- 2.6. Alternate offers are allowed for each line item.
- 2.7. Vendors are required to show individual product pricing for each product within a quote.
- 2.8. Quotes that only reflect a bottom line price for a system, with no individual product prices, will be considered non-responsive and may be rejected.
- 2.9. If a requirements or purchase description states the item is an "upgrade", assume that it is a "forklift upgrade", i.e. the entire system is being replaced. In these instances, the items being replaced are to be used as a trade-in.

### 3. Multi-Unit Discounts

- 3.1. In addition to individual line item pricing, Vendors will provide a range of multi-unit discounts.
- 3.2. Multi-unit discounts will be based on the total number of line items or the total dollar value of the line items purchased from this RFQ per vendor in accordance with 3.3 and 3.4 below.**
- 3.3. Multi-unit discounts may be applied by equipment modality for VISN or individual station. Discounts offered for entire consolidation will not be considered.**
- 3.4. Specific line items will not be singled out or specified as a condition of providing multi-unit discounts.**
- 3.5. The vendor must clearly identify the amount of the additional discount and the basis for calculating that discount, such that the VA can independently calculate the final prices of all equipment.
- 3.6. Discounts may be offered from net line-item price or from list price; vendor must clearly identify whether the discount is to be applied to list or net prices.
- 3.7. Vendors shall submit their multi-unit discounts in the format in section 3.8.
- 3.8. Multi-Unit Discount Structure Example: (Based on total number of awards)

Total Number of Awards	Modality	VISN/Station	Additional Discount
2 - 10	X-RAY	Station 618	3%
11 - 25	X-RAY	Station 618	4%
26 - 40	X-RAY	VISN 23	5%

41 - 70	X-RAY	VISN 23	6%
71 - 100	X-RAY	VISN 23	7%
101 - 125	X-RAY	VISN 23	8%

#### 4. Schedule of Requirements

##### 4.1. THE OBLIGATION / PO NUMBERS WILL BE USED AS THE LINE ITEM NUMBERS

4.2. Line items are shown in the attached spreadsheet entitled "Schedule of Line Items."

- 4.2.1. Offered equipment shall be equivalent in technology/functionality to the requirements or purchase description contained in the applicable attachments.
- 4.2.2. The attachment number of the requirements or purchase descriptions for each requisition will match its line item number from the "Schedule of Line Items".  
**Quotes for alternate offers must be included on the same line item number of the "Schedule of Line Items" as the original quote. Vendors shall NOT insert (or delete) lines from the Schedule of Line Items Spreadsheet.**
- 4.2.3. The net price quoted for a line item, if bought as a single system (the "one-each" price), shall not exceed its contract price.
- 4.2.4. The "one-each" price and the trade-in credit, if any, must be entered into the "Schedule of Line Items" spreadsheet.
- 4.2.5. The trade-in value shall be shown separately from the price of the equipment.
- 4.2.6. **Failure to complete the spreadsheet shall disqualify your offer from consideration.**

##### 4.3. Vendor Workup Spreadsheets

- 4.3.1. **Vendors will use the attached "Vendor Workup" template to create a "Vendor Workup" spreadsheet for each quote.**
- 4.3.2. Pricing by part number or catalog number for each offer will be shown on a "Vendor Workup Spreadsheet".
- 4.3.3. Each "Vendor Workup" spreadsheet will have the same filename as the respective offer but use the .xls or .xlsx filename extension.
- 4.3.4. **Failure to provide the "Vendor Workup" spreadsheet for each quote shall disqualify your offer from consideration.**
- 4.3.5. **Alternative spreadsheets to the "Vendor Workups" will not be considered.**

4.4. Review the enclosed VA Directive 6550 and respond accordingly.

4.5. Evaluation factors.

**4.5.1. The evaluation factors are: 1) Availability of required features (Technical and Functional); 2) Availability of Service; 3) Vendor Past Performance; and 4) Price**

**4.5.2. All evaluation factors other than price, when combined are significantly more important than price.**

**4.6. The following Obligation/Line numbers may be purchased from a single vendor, based on modality, or from multiple vendors.**

**4.6.1. VISN 1**

Obligation Number	Equipment Type		Obligation Number	Equipment Type
523-B22016	XR-RAD		523-B22054	XR-RAD
523-B22017	NM-SPEC-CT		523-B22055	XR-RAD
523-B22021	NM-SPEC CT		523-B22056	XR-RAD R/F
523-B22023	XR-CT		523-B22057	XR-RF
523-B22024	XR-CT		523-B22058	XR-C-ARM PORT
523-B22025	XR-CT		523-B22059	XR-RAD R-F
523-B22026	XR-CT		523-B22060	XR-RAD R-F
523-B22027	XR-CT		523-B22061	XR-C-ARM PORT
523-B22028	XR-CT		523-B22062	XR-C-ARM PORT
523-B22029	XR-PORT C-ARM		523-B22063	XR-C ARM PORT
523-B22030	XR-C-ARM PORT		523-B22064	XR C-ARM PORT
523-B22033	XR-HYBRID		523-B22065	XR-C-ARM PORT
523-B22036	NM-SPEC/CT		523-B22066	WORKSTATION
523-B22037	NM-BONE DEN		523-B22067	XR-US
523-B22038	NM-BONE DEN		523-B22068	XR-US
523-B22039	NM-DONE DEN		523-B22069	XR-US
523-B22040	NM-BONE DEN		523-G20900	XR-U/S
523-B22041	NM-SPEC CT		523-G20901	XR-US
523-B22042	XR-SPECT CT		523-G20902	XR-U/S
523-B22043	XR-US		631-B20007	XR-DR CONV
523-B22044	XR-PORT RAD		650-B20007	XR-US
523-B22045	XR-US		650-B20010	XR-US
523-B22046	XR-US		650-B20011	XR-US
523-B22047	XR-MAMMO		650-B20014	WORKSTATION
523-B22050	XR-US		523-B22055	XR-RAD
523-B22051	XR-US		523-B22056	XR-RAD R/F
523-B22052	XR-MAMMO			

**4.6.2. VISN 2**

Obligation Number	Equipment Type		Obligation Number	Equipment Type
528-B20025/B20037	XR-CT		528-B23016	XR-CT
528-B20028	XR-PORT RAD		528-B23017	XR-US
528-B20030/B20038	XR-RAD R/F		528-B24024	XR-CT
528-B20031/B20039	XR-RAD		528-B24046	XR-US
528-B20035	XR-US		528-B24047	NM-SPEC-CT

528-B20041/B20042	XR-RAD	528-B24048	XR-CT
528-B20056	XR-US	528-B24049	XR-US
528-B20057	XR-PORT RAD	528-B24050	XR-US
528-B20058	XR-PORT RAD	528-B24052	XR-C-ARM PORT
528-B20059	XR-US	528-B24053	XR-US
528-B20060	XR-US	528-B24054	XR-US
528-B22009	XR-RAD	528-B23017	XR-US

## 4.6.3. VISN 3

Obligation Number	Equipment Type	Obligation Number	Equipment Type
526-B20011	NM-SPECT/CT	630-B20029	XR-US
526-B20031	XR-US	630-B20051A	XR-U/S
561-B20004	XR-PORT RAD	630-B20051B	XR-U/S
561-B20005	XR-PORT RAD	630-B20051C	XR-U/S
561-B20010	XR-R/F	630-B20051D	XR-U/S
561-B20013	NM-PET/CT	630-B20051E	XR-U/S
630-B20005	XR-US	630-B20051F	XR-U/S
630-B20012	XR-RAD PORT	630-B20051G	XR-U/S
630-B20024	XR-RAD PORT	630-B20051H	XR-U/S
630-B20026	XR-RAD PORT	630-B20051I	XR-U/S
630-B20027	XR-US	632-B20024	XR-CATH LAB

## 4.6.4. VISN 4

Obligation Number	Equipment Type	Obligation Number	Equipment Type
460-B28004	XR-U/S	642-B20039	XR-US
503-B10008	XR-PORT RAD	642-B20040	XR-C-ARM PORT
503-B20001	XR-PORT-RAD	642-B20041	XR-US
503-B20002	XR-PORT	642-B20042	NM-NUC
529-B20704	XR-U/S	646-B22004	XR-U/S
540-B25017	NM-BONE DEN	646-B22005	XR-U/S
540-B25018	XR-WORKSTATION (U/S)	646-B22019	NM-SPECT/CT
540-B25019	XR-U/S	646-B22020	NM-SPECT/CT
540-B25020	XR-U/S	646-B22021	XR-U/S
540-B25021	XR-RAD	646-B22023	XR-CATH LAB
540-B25027/B25028	XR-CT	646-B22024	XR-U/S
542-B20008	XR-CR	646-B22025	NM-WORKSTATION
542-B20009	XR-R.F	646-B22026	NM-WORKSTATION
542-B20010	XR-BONE DEN	646-B22028	XR-US
542-B20011	XR-US	646-B22029	XR-US
542-B20012	XR-RAD	646-B22033	NM-NUC
542-B20013	XR-RAD	693-B29029	WORKSTATION
595-B29017	XR-US	693-B29039	XR-C/R
595-B29021	XR-U/S	693-B29041	XR-U/S
642-B20031	XR-CATH LAB	693-B29042	XR-U/S
642-B20033	XR-R.F	693-B29046	XR-R/F (WITH ALL OPTIONS)
642-B20035	XR-US	693-B29047	XR-U/S

642-B20038	XR-US		
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## 4.6.5. VISN 5

Obligation Number	Equipment Type		Obligation Number	Equipment Type
512-B20613	XR-MAMMO		613-B20017	XR-US
512-B20614	WORKSTATION		688-B20608	XR-C-ARM PORT
512-B20615	XR-US		688-B20612	XR-PORT RAD
613-B20006	NM-SPECT/CT		688-B20617	XR-US
613-B20013	NM-PET/CT		688-B20618	NM-SPEC/CT

## 4.6.6. VISN 6

Obligation Number	Equipment Type		Obligation Number	Equipment Type
483-B20009	XR-US		483-B20079	XR CATH LAB
483-B20010	XR-US		483-B20080	XR-CATH LAB
483-B20011	XR-US		483-B20081 & 558-B30007	XR-CATH LAB
483-B20012/637-B30002	XR-CATH LAB		483-B20082	XR-MRI
483-B20013 & 652-B30009	XR-CATH LAB		483-B20084 & 659-B30006	XR-MRI
483-B20016	XR-US		483-B20091	XR-US
483-B20017	XR-US		483-B20092	XR-US
483-B20018	XR-US		483-B20094	XR-PORT RAD
483-B20020	XR-US		483-B20096	XR-CT
483-B20021	XR-MAMMO		483-B20097	XR-CT
483-B20022	XR-URO		483-B20098	XR-MRI
483-B20023	XR-RAD		483-B20099	XR-RAD R/F
483-B20024	XR-RAD		483-B20100	XR-RAD R/F
483-B20025	XR-RAD		483-B20101	XR-RAD
483-B20026	XR-RAD		483-B20102	XR-RAD
483-B20027	XR-RAD R/F		483-B20103	XR-RAD
483-B20028	XR-RAD R/F		483-B20104	NM-SPEC-CT
483-B20029	XR-CT		483-B20105	XR-URO
483-B20030	XR-CT		483-B20106	XR-US
483-B20031	XR-CT		483-B20107	XR-US
483-B20032	NM-BONE DEN		483-B20108	XR-US
483-B20033	XR-US		483-B20109	XR-US
483-B20034 & 658-B30004	XR-RAD		483-B20110	NM-BONE DEN
483-B20035 & 658-B30005	XR-RAD		483-B20111	XR-RAD PORT
483-B20036	XR-RAD		483-B20112	NM-PET-CT
483-B20037	XR-RAD		483-B20113	XR-MRI
483-B20038	XR-RAD		483-B20114	XR-RAD RF
483-B20039	XR-RAD		483-B20115	XR-RAD RF
483-B20040	XR-RAD		483-B20116	XR-US
483-B20041 & 659-B30001	XR-CT		483-B20117	XR-US
483-B20043	XR-RAD		483-B20118	NM-BONE DEN
483-B20044	XR-PORT C-ARM		483-B20119	XR-CT

483-B20045	XR-C-ARM PORT	483-B20120	XR-CATH LAB
483-B20046	XR- C ARM PORT	483-B20121	XR-RAD
483-B20047	XR-PORT C ARM	483-B20122	NM-SPEC-CT
483-B20048	XR-C-ARM PORT	483-B20123	XR-US
483-B20049	XR-C-ARM PORT	483-B20124	XR-US
483-B20050	XR-C-ARM PORT	483-B20125	XR-US
483-B20051	XR-C-ARM PORT	483-B20126	XR-US
483-B20052	XR-C-ARM PORT	483-B20127	XR-MOBILE C-ARM
483-B20053	XR-C-ARM PORT	483-B20128	XR-PORT RAD
483-B20054	XR-C-ARM PORT	483-B20129	XR-MRI
483-B20055	XR-C-ARM PORT	483-B20130	XR-U/S
483-B20057	XR-C/R	483-B20131	XR-U/S
483-B20058	XR-C/R	483-B20132	XR-RAD
483-B20059	XR-C/R	483-B20133 & 659-B30005	XR-SPECT/CT
483-B20061 & 652-B30010	XR-C-ARM	483-B20134	XR-US
483-B20062	XR-CT	483-B20135	XR-US
483-B20063	XR-MRI	483-B20136	XR-US
483-B20064	XR-CATH LAB	483-B20137	XR-US
483-B20065 & 658-B30007	XR-CATH LAB	483-B20138	XR WORKSTATION
483-B20066	XR-US	483-B20140	XR-R/F
483-B20067	XR-US	483-B20142	XR-US
483-B20068 & 658-B30002	XR-CT	558-B20016	XR-PORT C-ARM
483-B20069	XR-RAD	558-B20034	XR C-ARM PORT
483-B20070	XR-RAD R/F	558-B20039	XR-U/S
483-B20071 & 659-B30003	XR-RAD R/F	558-B20041	XR-US
483-B20072	XR-US	558-B20046	XR-US
483-B20073 & 658-B30003	XR-CATH LAB	558-B20047	XR-US
483-B20074 & 558-B30004	XR-CATH LAB	658-B30008	XR-MRI
483-B20075	NM-NUC	659-B20013	XR-MOBILE C-ARM
483-B20078 & 658-B30006	NUC	659-B30004	XR-RAD

## 4.6.7. VISA 7

Obligation Number	Equipment Type	Obligation Number	Equipment Type
508-2B5006	XR-US	534-2B5007	WORKSTATION
508-2B5007	XR-US	534-2B5009	XR-US
508-2B5008	XR-US	534-2B5010	XR-US
508-2B5009	XR-US	534-2B5011	XR-US
508-2B5010	XR-US	534-2B5012	XR-US
508-2B5011	XR-U/S	534-2B5014	XR-C-ARM PORT
508-2B5014	XR-US	534-2B5015	XR-RAD
508-2B5015	XR-RAD R/F	534-2B5016	XR-RAD
508-2B6001	WORKSTATION	544-2A5055	XR-PORT RAD
508-3B5001	XR-US	544-2B5014	NM-BONE DEN
509-2B5015	XR-U/S	544-2B5015	XR-PORT C-ARM

509-2B5016	NUCLEAR	544-2B5016	XR-US
509-2B5017	XR-PORT C-ARM	544-2B5017	XR-RAD
509-2B5018	NM-BONE DEN	544-2B5018	XR-PORT C-ARM
509-2B5019	XR-U/S	544-2B5019	XR-US
521-2B5006	XR-US	544-2B5020	XR-C-ARM
521-2B5007	WORKSTATION	557-2B5007	XR-US
521-2B5010	XR-US	619-2B5007	XR-CT
534-2B5004	XR-C-ARM PORT	619-2B5008/2B5010	XR-RAD
534-2B5006	XR-PORT RAD	619-2B5009	XR-CR

## 4.6.8. VISA 8

Obligation Number	Equipment Type	Obligation Number	Equipment Type
516-B20013	XR-US	573-B25028	XR-US
516-B20014	XR-US	573-B25029	XR-US
516-B20015	XR-US	573-B25030	XR-US
516-B20018	XR-PORT RAD	573-B25031	XR-US
516-B20019	XR-PORT RAD	573-B25032	XR-US
516-B20020	XR-RAD	573-B25033	XR-US
516-B20022	XR-US	573-B25034	XR-RAD PORT
516-B20023	XR-US	573-B25035	XR-RAD PORT
516-B20024	XR-US	573-B25036	XR-RAD PORT
516-B20025	XR-US	573-B25037	XR-RAD PORT
516-B20029	XR-MAMMO	573-B25038	XR-RAD PORT
516-B20030	XR-CT	573-B25039	XR-RAD PORT
516-B20032	XR-PORT C-ARM	573-B25040	XR-RAD PORT
516-B20033	NM-PET/CT	573-B25041	XR-US
516-B20034	NM-SPEC/CT	573-B25042	XR-C-ARM PORT
516-B20035	NM-NUC	573-B25043	XR-C-ARM
516-B20036	NM-NUC	573-B25044	XR-US
516-B20037	XR-RAD PORT	573-B25045	XR-C-ARM PORT
516-B20038	XR-RAD PORT	573-B25046	XR-C-ARM PORT
546-B27003	XR-RAD	573-B25047	XR-PORT C-ARM
546-B27004	XR-CT	573-B25048	XR-RAD PORT
546-B27005	XR-CT	573-B25049	XR-RAD PORT
546-B27006	XR-MAMMO	573-B25050	XR-CR
546-B27007	XR-MAMMO	573-B25051	XR-CR
546-B27009	XR-C-ARM PORT	573-B25052	XR-RAD
546-B27011	XR-US	573-B25053	XR-US
546-B27012	XR-US	573-B25054	XR-US
546-B27013	XR-US	573-B25055	XR-MRI
548-B20018	XR-US	573-B25056	XR-US
548-B20020	XR-CT	573-B25057	XR-RAD RF
548-B20021/B20046	NM-BONE DEN	573-B25058	XR-RAD
548-B20022/B20049	XR-MAMMO	672-B20012	XR-CT
548-B20023	XR-US	672-B20014	XR-US
548-B20024	XR-US	672-FC2008	XR-RAD R-F
548-B20025	XR-RAD	672-FC2009	XR-CATH LAB
548-B20029	WORKSTATION	672-FC2011	XR-R/F



548-B20034/B20048	XR-CT	672-FC3004	XR-US
548-B20036	XR-RAD PORT	672-FC3005	XR-US
548-B20039	XR-US	672-FC3006	XR-US
548-B20040	NM-NUC MED	672-FC3007	XR-US
548-B20041	XR-US	673-B20012	TEST EQUIPMENT
548-B20042	XR-US	673-B20016	XR-US
548-B20044	XR-US	673-B20017	XR-C-ARM PORT
548-B20045	XR-RAD PORT	673-B20019	XR-US
573-B25014	XR-U/S	673-B20027	XR-C-ARM PORT
573-B25018	XR-US	673-B20028	XR-US
573-B25019	XR-US	673-B20029	XR-US
573-B25020	XR-US	673-B20030	XR-RAD
573-B25021	XR-US	673-B20031	XR-RAD
573-B25022	XR-US	673-B20032	XR UROLOGY
573-B25023	XR-US	673-B20033	XR-UROLOGY
573-B25024	XR-US	673-B20035	XR-US
573-B25025	XR-US	675-B27006	XR-MAMMO
573-B25026	XR-US	675-B27007	XR-U/S
573-B25027	XR-US	675-B27008	XR-U/S

## 4.6.9. VISA 9

Obligation Number	Equipment Type	Obligation Number	Equipment Type
581-B20018	NM BONE DEN	614-B20010	XR-MRI
581-B20019	XR-US	614-B20011	XR-CT
581-B20020	XR-US	614-B20012	XR-CATH LAB
581-B20021	XR-C-ARM PORT	614-B20019	XR-US
581-B20022	XR-C-ARM PORT	614-B20021	XR-US
581-B20023	XR-C ARM PORT	621-B20010	XR-RAD
581-B20024	XR-US	621-B20016	NM-NUC
596-B20007	XR-CATH LAB	621-B20017	XR-RAD PORT
603-B20006	XR-RAD	621-B20018	XR-RAD PORT
603-B20007	XR-RAD	621-B20021	XR-CATH LAB
603-B20008	NM-NUC	626-B20245	XR-MRI
603-B20009	XR-CT	626-B20248	XR-US
614-B20005	XR-RAD	626-B20249	XR-CT
614-B20006	XR-RAD	626-B20255	XR-CT
614-B20008	XR-RAD	626-B20271	XR-US
614-B20009	XR-RAD R/F	626-B20273	XR-US

## 4.6.10. VISA 10

Obligation Number	Equipment Type	Obligation Number	Equipment Type
539-B20008	NM-NUC	541-B20145	XR-US
539-B20516	XR-RAD	541-B20146	XR-US
539-B20517	XR-RAD	541-G38018	XR-US
539-B20518	XR-RAD	552-B20028	XR-US
539-B20519	XR-US	552-B20029	XR-US

539-B20522	XR-PORT C-ARM		552-B20030	XR-US
539-B20523	XR-U/S		757-B27010	XR-US
539-B20524	XR-U/S		757-B27011	XR-US
541-B20086	XR-U/S		757-B27012	XR-RAD PORT
541-B20088	XR-U/S		757-B27014	NM-SPEC CT
541-B20137	XR-US		757-B27021	XR-US
541-B20138	WORKSTATION		757-B27023	XR RAD PORT
541-B20144	XR-US			

## 4.6.11. VISN 11

Obligation Number	Equipment Type		Obligation Number	Equipment Type
506-B20016 & 506-B20031	XR-MRI (W/TURNKEY)		583-B29010	XR-US
515-B20010	XR-U/S		583-B29011	XR-US
550-B20011	XR-C/R		583-B29012	XR-US
553-B20066	XR-US		583-B29014/B29015	XR-HYBRID
553-B20067	XR-US		655-B20005/B20007	XR-R/F
583-B29009	XR-US			

## 4.6.12. VISN 12

Obligation Number	Equipment Type		Obligation Number	Equipment Type
537-B20001	XR-DR		607-B20023	XR-U/S
537-B20005	XR-MRI		607-B20025	XR-RAD RF
537-B20006	XR-US		607-B20026	XR-U/S
537-B20007	XR-U/S		607-B20029	XR-U/S
537-B20008	XR-U/S		607-B20030	XR-PORT RAD
537-B20012	XR-US		607-B20036	XR-US
537-B20013	XR-URO		607-B20041	WORKSTATION
556-B28120	XR-MRI		695-B28019	XR-MRI
578-B28004	XR-US		695-B28023	NM-PET/CT
578-B28006	XR-C-ARM PORT		695-B28027	XR-US
578-B28012	XR CT		695-B28036	XR-US
578-B28013	XR-WORKSTATION		695-B28040	XR-US
578-B28019	XR-US		695-B28041	XR-U/S
578-B28040	XR-U/S		695-B28043	XR-US
578-B28043	XR-RAD		695-B28044	XR-US
607-B20014	XR-MRI		695-B28045	XR-US
607-B20015	XR-CT		695-B28052	XR-US
607-B20021	XR-U/S			

## 4.6.13. VISN 15

Obligation Number	Equipment Type		Obligation Number	Equipment Type
589-B20039	XR-CATH LAB		589-B23004	XR-CT
589-B20040	XR-CATH LAB		589-B23005	XR-US
589-B20041	XR-CT		657-B20007	XR-U/S
589-B20042	XR-US		657-B20008	XR-U/S

589-B20043	XR-US	657-B20009	XR-U/S
589-B21007	XR-U/S	657-B20010	XR-U/S
589-B21008	XR-U/S	657-B20012	NM-SPECT/CT (W/WORKSTATION)
589-B21014	XR-CT	657-B20013	NM-NUC
589-B21016	XR-US	657-B20015	NM-BONE DEN
589-B21017	XR-US	657-B20020	XR WORKSTATION
589-B22069	XR-U/S (W/WORKSTATION)	657-B20023	XR-CATH LAB
589-B22070	NM-SPECT/CT	657-B20024	XR-CT
589-B22071	NM-SPECT/CT (W/WORKSTATION)	657-B20025	XR-CT
589-B22072	NM-NUC	657-B20027	XR-US
589-B22073	XR-U/S (W/WORKSTATION)	657-B20028	XR-US
589-B22074	NM-BONE DEN	657-B20029	XR-US
589-B22075	NM-BONE DEN	657-B20030	XR-US
589-B22094	XR-CATH LAB	657-B22016	XR-U/S (W/WORKSTATION)
589-B22096	XR-CT	657-B22017	NM-NUC
589-B22097	XR-CT	657-B22018	NM-BONE DEN
589-B22098	XR-US	657-B22025	XR-CT
589-B22099	XR-US	657-B22026	XR-US
589-B22100	XR-US	657-B23006	NM-NUC
589-B22101	XR-US	657-B23010	XR-BONE DEN
589-B23001	NM-SPECT/CT (W/WORKSTATION)	657-B23016	XR-CT
589-B23002	XR-BONE DEN	657-B23017	XR-US
589-B23003	XR-CATH LAB	657-B23018	XR-US

## 4.6.14. VISN 16

Obligation Number	Equipment Type	Obligation Number	Equipment Type
502-B25009	XR-RAD PORT	580-B20044	XR-RAD
502-B25010	XR-RAD PORT	580-B20051	XR-RAD
502-B25011	XR-C-ARM PORT	580-B20054	XR-U/S
502-B25016	XR-CT	580-B20055	XR-PORT C-ARM
520-B30026	XR-US	580-B20056	XR-US
520-B30028	XR-US	580-B20057	XR-US
520-G30007	WORKSTATION	580-B20058	XR-US
520-G30008	WORKSTATION	580-B20059	XR-U/S
520-G30009	WORKSTATION	580-B20070	XR-US
580-B20033	XR-U/S	580-B20071	XR-US
580-B20034	XR-U/S	580-B30002	XR-US
580-B20037	XR-PORT RAD	580-G30003	NM-SPEC-CT
580-B20038	XR-RAD	580-G30006	XR-CT
580-B20039	XR-US	623-B28011	XR-PORT RAD
580-B20041	XR-RAD	667-B29016	XR-URO
580-B20043	XR-RF	580-B20044	XR-RAD

## 4.6.15. VISN 17

Obligation Number	Equipment Type		Obligation Number	Equipment Type
549-B20053	NM-SPECT		549-B20189	XR-CT
549-B20096	XR-CATH LAB		549-B20190	XR-CT
549-B20102	NM-PET		671-B20106/B20127	RT-LINAC
549-B20148	NM-LINAC		671-B20129/B20139	XR-RAD
549-B20152	XR-RAD		671-B20132	XR-RAD
549-B20156	XR-RAD		671-B20140	XR-US
549-B20159	XR-US		671-B20141	XR-US
549-B20160	XR-US		671-B20142	XR-US
549-B20161	XR-US		671-B20143	XR-US
549-B20162	XR-US		671-B20144	XR-US
549-B20163	XR-US		671-B20145	XR-US
549-B20164	XR-US		671-B20146	XR-US
549-B20166	XR-RAD		671-B20147	XR-US
549-B20167	XR-US		671-B20148	XR-US
549-B20168	XR-US		671-B20149	XR-US
549-B20169	XR-RAD		671-B20151	XR-RAD
549-B20171	XR-US		671-B20152	XR-R-F
549-B20172	WORKSTATION		671-B20153	NM-NUC
549-B20174	XR-US		674-B20025	XR-RAD PORT
549-B20175	XR-C-ARM PORT		674-B20030	XR-RAD PORT
549-B20176	NM-NUC		674-B20031	XR-RAD PORT
549-B20178	XR-MRI		674-B20032/B30013	XR-RAD
549-B20179	XR-C-ARM PORT		674-B20033	XR-C-ARM PORT
549-B20181	NM-PET-CT		674-B20036	XR-RAD PORT
549-B20184	XR-US		674-B20037B30016	NM-SPEC CT (W/TURNKEY)
549-B20185	XR-US		674-B20038/B30015	XR-MRI (W/TURNKEY)
549-B20188	XR-CT		740-B25028	XR-US

## 4.6.16. VISN 18

Obligation Number	Equipment Type		Obligation Number	Equipment Type
519-B29003	XR-RAD		678-B29020	XR-US
519-B29006	WORKSTATION		678-B29028	XR-US
519-B29006A	WORKSTATION		678-B29030	XR-PORT C-ARM
519-B29006B	WORKSTATION		678-B29031	XR-PORT C-ARM
649-B22022	XR-US		756-B20004/B20013	XR-CT
678-B29016	XR-PORT RAD		756-B20006	XR-US
678-B29017	XR-PORT C-ARM		756-B20007	XR-US
678-B29018	XR-US			

## 4.6.17. VISN 19

Obligation Number	Equipment Type		Obligation Number	Equipment Type
436-B30003	XR C-ARM PORT		660-B20028	XR-RAD PORT
436-B30004	XR-RAD PORT		660-B20030	XR-RAD PORT
436-B30005	XR C-ARM PORT		660-B20031	XR-CATH LAB
554-B20021	XR-PORT C-ARM		660-B20032/B20040	XR-CATH LAB

554-B20022	XR-PORT C-ARM	660-B20033/B20041	XR-CATH LAB (W/TURNKEY)
554-B20023	XR-US	660-B20034	XR-US
575-B20008	XR-C/R	660-B20035	XR-US
575-B30004	XR-CT	660-B20036	XR-R/F
575-B30005	XR-RAD	660-B20044	XR-US
660-B20018	XR-R/F	660-B20046	XR-US
660-B20019	XR-US	660-B20048	NM-NUC
660-B20020	XR-PORT RAD	660-B20049	XR-C-ARM PORT
660-B20021	XR-CT	660-B20050	XR-US
660-B20022	XR-RAD PORT	660-B20051	XR-US
660-B20025	XR-C-ARM PORT	660-B20053	XR-US
660-B20026	XR-US	660-G30017	XR-US

## 4.6.18. VISN 20

Obligation Number	Equipment Type	Obligation Number	Equipment Type
463-B20046	XR-US	663-B22023	XR-US
531-B20007	XR-RAD	663-B22024	XR-US
531-B20023	XR-CT	663-B22025	XR-C-ARM PORT
531-B20031	XR-C-ARM PORT	663-B22026	XR-CATH LAB
648-B10677	XR-Rad	663-B22027	XR-RAD
648-B10682	XR-RAD	663-B22028	XR-RAD
648-B10685	XR-RAD	663-B22029	XR-RAD
648-B10686	XR-RAD	663-B22030	XR-RAD
648-B21657	XR-CT	663-B22031	XR-C-ARM PORT
648-B21658	XR-CT	663-B22035	XR-C-ARM PORT
648-B21661	XR-RAD	663-B22040	XR-US
648-B21662	XR-RAD	663-B22044	NM-SPECT
648-B21667	XR-C-ARM PORT	668-B20058	XR-RAD
653-B22008	XR-CT	668-B20059	XR-C-ARM PORT
653-B22009	XR-RAD	687-B20026	XR-US
653-B22010	XR-R/F	687-B20031	XR-CT
653-B22011	XR-CT	687-B20032	XR-R/F
653-B22012	XR C/R	687-B20033	XR-RAD
653-B22014/B22013	XR-MRI	687-B20034	XR-RAD
653-B22016/B22019	XR-RAD	692-B29992	XR-DR CONV
653-B22017/B22020	XR-RAD	692-B29993	XR-RAD
653-B22018	XR-C-ARM PORT		

## 4.6.19. VISN 21

Obligation Number	Equipment Type	Obligation Number	Equipment Type
570-B20014	XR-U/S	640-B24046	XR-RAD
570-B20015	XR-US	640-B24049	NM-NUC
612-B26033	XR-MRI	654-B20008	XR-CATH LAB
612-B26034	XR-US	654-B20010	XR-CATH LAB

612-B26035	XR-US	654-B20020	XR-CT
612-B26037	XR-RAD	654-B20021	XR-US
612-B26038	XR-CATH LAB	654-B20024	XR-US
640-B24036	XR-US	662-B20041	XR-US
640-B24037	XR-US	662-B20042	XR-US
640-B24042	XR-US	662-B20044	XR-US
640-B24044	XR-US	640-B24046	XR-RAD

## 4.6.20. VISN 22

Obligation Number	Equipment Type	Obligation Number	Equipment Type
593-B20000	XR-US	691-B20032	XR-RAD PORT
593-B30003	XR-PORT C-ARM	691-B20035/20074	XR-R/F
593-B30004	XR-PORT C-ARM	691-B20036/B20056	XR-RAD
593-B30005	XR-C-ARM	691-B20037/B20055	XR-R/F
593-B30010	XR-US	691-B20038/B20077	XR-RAD R/F
600-B20003/B20026	XR-CT (W/TURNKEY)	691-B20039 (EQUIPT) 691- B20059 (T/K)	XR-RAD (W/TURNKEY)
600-B20030	XR-U/S	691-B20040 & 691- B20076	XR-RAD (W/TURNKEY)
600-B20031	XR-U/S	691-B20041	NM-BONE DEN
605-B20019 & 605- 20027	XR-CT (W/TURNKEY)	691-B20042	XR-U/S
605-B20020 & 605- B20026	XR-CATH LAB (W/TURNKEY)	691-B20043	XR-US
605-B20028	XR-US	691-B20045/B20089	NM-PET/CT
605-B20029	XR-US	691-B20046/B20088	XR-CT
605-B20030	XR-US	691-B20047/B20087	XR-CATH LAB
664-B20046	NM-SPEC/CT	691-B20048	XR-R/F
664-B20047/B20052	XR-CT	691-B20068	XR-U/S
664-B20053	XR-PORT C-ARM	691-B20069	XR-U/S
664-B20054	XR-U/S	691-B20070	XR-PORT C-ARM
664-B20055	XR-U/S	691-B20071	XR-PORT RAD
664-B20056	XR-U/S	691-B20072	XR-C/R
664-B20058	WORKSTATION	691-B20078	XR-US
691-B20025/B20058	XR-RAD	691-B20079	XR-US
691-B20026/B20057	XR-RAD	691-B20080	XR-US
691-B20027 & 691- B20075	XR-RAD (W/TURNKEY)		

## 4.6.21. VISN 23

Obligation Number	Equipment Type	Obligation Number	Equipment Type
438-B39002	XR-C-ARM PORT	618-B29113	XR-URO
618-B29074	XR-RAD	618-B29114	XR-URO
618-B29081	XR-PORT RAD	618-B29116	XR-US
618-B29082	XR-PORT RAD	618-B29117	XR-US

618-B29083	XR-PORT RAD	618-B29118	XR-US
618-B29084	XR-PORT RAD	618-B29119	XR-US
618-B29085	XR-PORT RAD	618-B29120	XR-US
618-B29086	XR-PORT RAD	618-B29121	XR-US
618-B29087	XR-PORT RAD	618-B29122	XR-US
618-B29088	XR-PORT RAD	618-B29123	XR-US
618-B29089	XR-PORT RAD	618-B29124	XR-US
618-B29090	XR-PORT RAD	618-B29125	XR-US
618-B29091	XR-PORT RAD	618-B29126	XR-US
618-B29092	XR-PORT RAD	618-B29127	XR-US
618-B29093	XR-PORT RAD	618-B29129	XR-CATH LAB
618-B29094	XR-PORT RAD	618-B29130	XR-CATH LAB
618-B29095	XR-PORT RAD	618-B39001	XR-US
618-B29096	XR-PORT RAD	618-B39002	XR-C-ARM PORT
618-B29097	XR-PORT RAD	618-B39003	XR-US
618-B29098	XR-PORT RAD	618-B39007	XR-US
618-B29099	XR-PORT RAD	618-B39009	XR-RAD
618-B29100	XR-PORT RAD	636-B20061	XR-US
618-B29101	XR-PORT RAD	636-B20106	XR-US
618-B29102	XR-PORT RAD	636-B20114	XR-PORT RAD
618-B29103	XR-PORT RAD	636-B20115	XR-PORT RAD
618-B29104	XR-PORT RAD	636-B20116	XR-PORT RAD
618-B29105	XR-PORT RAD	636-B20119	XR-US
618-B29106	XR-PORT RAD	636-B22078	XR-US
618-B29107	XR-PORT RAD	636-B22079	XR-US
618-B29111	XR-CATH LAB	656-G38001	XR-US
618-B29112	XR-CATH LAB		

#### 4.6.22. INDIAN HEALTH SERVICES

Obligation Number	Equipment Type	Obligation Number	Equipment Type
IAA 247201200012A	XR-U/S	IAA 247201200013A	XR-U/S

#### 4.7. Download Instructions

4.7.1. Documents identified as a zip file need to be saved to your local computers prior to opening the file.

4.7.2. Follow these download instructions:

4.7.2.1. Click on the document name.

4.7.2.2. When prompted to open or save, select save.

4.7.2.3. Browse to the location on your local computer where you wish to save the file.

4.7.2.4. Change the extension of the file to zip (do this by changing the .doc to a .zip in the filename). (You may not need to do this.)

4.7.2.5. Click "Save".

4.7.2.6. Open the zip file on your local computer.

## 5. Response Format

5.1. For each line item on which the contractor chooses to make an offer, the following information shall be provided:

**5.1.1. Individual configuration quote by line item. (When applicable, turnkey/extended installation quotes will be attached to the equipment quote, but maintain separate pricing)**

**5.1.2. Turnkey installation costs will be evaluated separately to determine price reasonableness and has no bearing on the selection of the equipment award vendor.**

5.1.3. Quotes shall include part numbers, expanded descriptions, net pricing for each part number, the total contract list price, and the total net price for each offer.

5.1.4. Pricing at the line-item level is the price the VA will pay if that line item is the only one awarded to the vendor from this RFQ.

5.1.5. If the multi-unit discounts are calculated from the contract list price, then the list price of each component must also be shown on the configuration quote.

5.2. For line items that include a trade-in:

5.2.1. Trade-ins may be addressed via modification after a delivery order is issued.

5.2.2. Vendors are strongly encouraged to contact the VISN or local Contracting Officer at the medical center to obtain trade-in information prior to the RFQ response due date. If the trade-in information is not obtained prior to RFQ response due date, the vendor will not be authorized further access to such information.

5.2.3. The net "one-each" price of each line item quoted and the price of the trade-in, if any, must be entered into the attached "Schedule of Line Items" spreadsheet.

5.2.4. The trade-in credit or removal cost shall be shown separately from the price of the equipment.

**5.3. Responses shall be provided in the following format:**

**5.3.1. The completed Schedule, the description of the multi-unit discount structure, all equipment quotes, all vendor workups, and responses to VA Directive 6550 shall be provided on CD/DVD.**

5.3.2. PAPER COPIES ARE NOT ACCEPTABLE.



- 5.3.3. Acceptable software formats are Microsoft Word, Microsoft Excel, and Adobe (.pdf).
- 5.3.4. The vendor shall provide two CD/DVDs of their quotes, one for the NAC and one for customer evaluation. **Disks shall be labeled as “NAC” and “Customer” respectively.**
- 5.3.5. **NAC copy – all documents shall be UNLOCKED and UNPROTECTED for editing to facilitate preparation of orders for award.**
- 5.3.6. Customer copy – all documents shall be set to “Read Only”.
- 5.3.7. **VENDOR SHALL NOT SUBMIT ANY VISN OR SITE SPECIFIC DISKS.**

#### 5.4. Closing Date and Responses

- 5.4.1. Responses are due to the NAC, HTME Division no later than:
  - 12:30 pm CDT on Friday, July 19, 2013 for PHASE 1,
  - 12:30 pm CDT on Thursday, September 19, 2013 for PHASE 2,
  - 12:30 pm CDT on Friday, October 18, 2013 for PHASE 3.

- 5.4.2. For postal deliveries, the address is:

**VA/National Acquisition Center  
Attn: HTME Division – September 2012 Consolidation (003A4C2)  
P.O. Box 76  
Hines, IL 60141**

- 5.4.3. For overnight deliveries, please use the following address:

**VA/National Acquisition Center  
Attn: HTME Division – September 2012 Consolidation (003A4C2)  
1<sup>st</sup> Avenue one block north of 22<sup>nd</sup> Street, Bldg 37  
Hines, IL 60141**

- 5.4.4. Email and fax responses will not be accepted.
- 5.4.5. Responses not received by the due date and time will be determined non-responsive.

- 5.5. Inquiries may be sent to [Vendors@va.gov](mailto:Vendors@va.gov) or the NAC, HTME Division Contracting Officer assigned to your contract.

#### ENCLOSURES:

Attachment A – Items Adjusted on Amendment No. 1 for September 2012 Consolidation.  
Attachment B – September 2012 Consolidation Schedule - REVISED  
Schedule of Line Items Spreadsheet