

**DEPARTMENT OF VETERANS AFFAIRS  
Federal Supply Schedule  
Limited Sources Justification**

**1. Agency and Contracting Activity:**

Department of Veterans Affairs  
Strategic Acquisition Center  
10300 Spotsylvania Avenue Suite 400  
Fredericksburg VA 22408

**2. Nature and/or Description of the Action Being Approved:**

The Department of Veterans Affairs proposes to enter into a firm fixed price delivery order for three (3) 733HC Vacuum/Gravity, microcomputer-controlled steam sterilizers, to include installation, training and maintenance. This effort is proposed to be awarded against a Department of Veterans Affairs (VA) Federal Supply Schedule (FSS) Contract V797P-4452b to Getinge USA, Inc. in accordance with the Federal Acquisition Regulation (FAR) 8.405-6(a)(1)(i)(B); only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized. Getinge USA, Inc. is the sole manufacturer and distributor of subject Vacuum/Gravity microcomputer-controlled steam sterilization system which is the only system that meets all of VA's requirements.

**3. Description of the Supplies or Services Required to Meet the Agency's Needs:**

This requirement is for three (3) 733HC Vacuum/Gravity, microcomputer-controlled steam sterilizers with (pass-thru) double doors for the Atlanta, GA VA Medical Center. The Getinge sterilization systems will be used for reprocessing reusable medical instrumentation and equipment for the Atlanta Medical Center and its associated clinics. Due to increased workload demands and the growing number of sterilization loads being cooled in the preparation room per hour, the facility's current air handler is no longer capable of handling the resultant levels in temperature and humidity. By purchasing three (3) steam sterilizers, the Atlanta VA Medical Center will be able to utilize a pass-thru system. The pass-thru system will provide a cool down area outside of the preparation room thus reducing the temperature and humidity and shortening the cooling time for instrumentation. Additionally, the proposed steam sterilizers will provide an approximate 30% increase in loading capacity within the same square footage wall openings. The total value of the one-time purchase is \$330,074.65.

**4. Statutory Authority and Rational:**

This acquisition is conducted under the authority of the Multiple-Award Schedule Program. The authority permitting this limited source action is FAR 8.405-6(a)(1)(i)(B); only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized.

The original Getinge micro-computer controlled steam sterilizers are currently on-site and need to be replaced. All existing plumbing, pipe fittings and basic infrastructure were built

to host the original Getinge units and are 100% compatible with the follow-on Getinge equipment. Additionally, as VA moves towards equipment standardization, the Sterile Processing Service (SPS) renovation design dictates strict water volume and footprint limitations. In addition to VA's move towards standardization in sterilization practices, this effort supports efficiency when activities and resources are managed as a process with regard to ongoing personnel's usage training. Additionally, plans for standardization of a nationwide service agreement will allow for optimization of costs and resources. Getinge standardization will provide the Atlanta VA Medical Center with safety and ease for all staff working in a VA facility's SPS regardless of geographic location. This is part of VHA's Sterile Processing Service contingency planning initiative in the event of an adverse event/national emergency requiring Atlanta VA Medical Center's assistance, locally or nationally, especially with the Department of Defense. VA's effort to standardize SPS equipment and support will limit the number of service calls as one vendor can provide oversight of both pre-existing and newly purchased Getinge equipment

5. **Determination by the Ordering Activity Contracting Officer that the Order Represents the Best Value:** The VA Contracting Officer that awarded the FSS has already determined that the prices are fair and reasonable. The Ordering Contracting Officer will seek additional price discounts and conduct a price analysis using historical pricing data.
6. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market Research was conducted and encompassed all required sources of supplies and services to include GSA and the Federal Supply Schedule. A determination was made that no other manufacturer can meet all salient characteristics outlined in the requirement. Additional internet research was conducted of similar dispensing systems. Again, a determination was made that no other manufacturer can meet all salient characteristics as outlined in the requirement.
7. **Any Other Facts Supporting the Justification:** The Atlanta Medical Center's current steam sterilizers, washer/disinfectors, ultrasonic cleaners, and cart washers are Getinge equipment. The new sterilizers are replacing the current steam sterilizers supporting the increased workload demands and cooling room. These items are specified in the new plans and able to meet the water volume as well as have the footprint that fits in the limited space allowed. Currently Atlanta VA's Medical Center utilizes all Getinge products in its decontamination room and preparation room with steam sterilization. Procurement of patented and upgraded Getinge equipment will ensure standardization of reprocessing equipment promoting repeatable, sustainable, and reliable outcomes. Staff will not have to learn multiple systems (necessary with non-standardization) thus reducing the probability of error. Standardization of services allows optimization of both equipment costs and VA staffing resources. All other manufacturer's sterilization systems researched and surveyed were either unable to meet water volume and square footage requirements or were incapable of full integration with pre-existing Getinge equipment. Efforts to fully integrate alternative brand systems with Atlanta Medical

Center's existing infrastructure would result in unnecessary financial burden to the Government.

8. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition that led to the restricted consideration before any subsequent acquisitions for the supplies or services required:**

The Government will make every effort to continually survey the market place and make all feasible attempts to remove any and all subsequent barriers to competition for these supplies and ancillary services. The Government will issue a Sources Sought to obtain vendors feedback and input for future buys. The Government biomedical engineers will continue to attend trade shows and survey the market for other possible solutions. In accordance with FAR Part 8.405-6, the Limited Sources Justification will be posted on FedBizOpps within 14 days of placing the order.

9. **Ordering Activity Contracting Officer:** I certify that the justification is accurate and complete to the best of my knowledge and belief.

Antoinette Clay

Antoinette Clay  
Contracting Officer  
Office of Acquisition Operations  
Strategic Acquisition Center

4.8.13

Date:

10. **Technical or Requirements Certification:** I certify that the basis for the justification is complete and accurate.

Seaton West

Seaton West  
Associate Nurse Executive  
Atlanta VAMC

4/3/2013

Date: