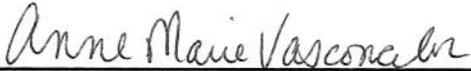


Justification For A Limited Source Award Under A Federal Supply Schedule
Coordination Matrix



Ronald J. Bakay
Competition Manager
Technology Acquisition Center (003B2)
Office of Acquisition Operations
Department of Veterans Affairs

4/17/13
Date Concur/Non-Concur



Anne Marie Vasconcelos
Director, Procurement Services B
Technology Acquisition Center (003B2)
Office of Acquisition Operations
Department of Veterans Affairs

4/17/2013
Date Concur/Non-Concur



Michele R. Foster
Deputy Associate Executive Director
Technology Acquisition Center (003B2)
Office of Acquisition Operations
Department of Veterans Affairs

4.18.2013
Date Concur/Non-Concur

Wendy J. McCutcheon
Associate Executive Director
Technology Acquisition Center (003B2)
Office of Acquisition Operations
Department of Veterans Affairs

Date Concur/Non-Concur

JUSTIFICATION AND APPROVAL
FOR A LIMITED SOURCE AWARD UNDER A FEDERAL SUPPLY SCHEDULE

1. Contracting Activity: Department of Veterans Affairs (VA)
Office of Acquisition Operations
Technology Acquisition Center
260 Industrial Way West
Eatontown, New Jersey 07724

2. Description of Action: The proposed action is for a five month firm-fixed price (FFP) task order with two 12-month option periods for support services for the Essentris software and associated Intensive Care Unit (ICU) Clinical Information System (CIS) server hardware from CliniComp, Intl. This will provide support for the VA, Veterans Health Administration (VHA), Heart of Texas Veterans Integrated Service Network (VISN) 17, at the Dallas, Temple, and San Antonio, Texas VA Medical Centers. This effort is proposed to be awarded under the General Services Administration (GSA) Federal Supply Schedule (FSS) GS35F0475L to CliniComp, Intl.

3. Description of the Supplies or Services: The proposed action is to obtain support services for the Essentris software and associated ICU CIS server hardware. In September 2009, VHA VISN 17 purchased and installed Essentris hardware and perpetual software licenses from CliniComp, Intl. Essentris software is a robust ICU CIS with an Essentris -end Veterans Health Information Systems and Technology Architecture (VistA) interface that enables real time bi-directional exchanges of data in VistA both in batch and real time. VISN 17 uses Essentris software for electronic documentation in ICU environments. The software provides users important data, such as patient demographics, text integration, patient allergies, orders, problem lists, care status and delivery, lab results, medication administration, and information regarding care. The ICU CIS replaces paper records used in the ICU. In an effort to maintain ICU CIS operability, CliniComp, Intl. shall perform scheduled maintenance, including an annual preventive maintenance inspection, of all Essentris software and hardware. The hardware that requires support services includes test and production Hewlett Packard servers including enterprise global data repository (GDR) servers and application servers. The servers are located at the Dallas, Temple and San Antonio Medical Centers. In addition, each medical center has a universal data acquisition system§ (UDAS) located at each bed headwall. CliniComp, Intl. shall also initiate corrective maintenance whenever equipment defects are discovered that are a result of the Contractor performing scheduled/preventive maintenance services. The estimated price of the proposed action inclusive of the option periods is \$1,757,259.50.

4. Authority Cited: Federal Acquisition Regulation (FAR) Part 8.405-6(a) (1)(i)(B), Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized.
5. Rationale Supporting Use of Authority Cited Above: The proposed source for this effort is CliniComp, Intl., 9655 Towne Centre Drive, San Diego, CA, 92121. The Esstentris software and hardware was developed and produced by CliniComp, Intl. and is a CliniComp, Intl. proprietary product. CliniComp, Intl. does not have affiliation or agreements in place with any authorized resellers to resolve technical problems and/or obtain CliniComp, Intl. software updates; therefore, CliniComp, Intl. is the only responsible source that exists to obtain this vital support. Due to the complexities of the aforementioned brand name software and server hardware, no other sources are capable of providing these support services without the CliniComp proprietary technical data. Additionally, CliniComp, Intl. is the sole provider of training, and possesses the sole ability to troubleshoot/repair, and develop updates and upgrades required to maintain the system. Without CliniComp, Intl. support services, VHA will ultimately experience application performance problems within Essentris and across multiple data systems, which will ultimately limit user access to critical patient care information and loss of patient data. Only CliniComp, Intl. support services will ensure the existing Essentris software and hardware operates continuously and ensures VA clinical and technical experts can obtain the necessary technical support to resolve any issues related to use of the Essentris product. On April 11, 2013, VA contracting officials issued a formal request to acquire the proprietary data in the CliniComp, Intl. Essentris system to enable competition for this action. CliniComp, Intl. replied that it is CliniComp, Intl.'s policy that it does not provide any proprietary data or source code.
6. Efforts to Obtain Competition: Market research was conducted, details of which are in the market research section of this document. This effort did not yield any additional sources that can meet the Government's requirements. There is no competition anticipated for this acquisition. In accordance with FAR 5.301 and 8.405-6(a) (2), this action will be synopsisized at time of award on the Federal Business Opportunities Page (FBO) and the justification will be made publicly available.
7. Actions to Increase Competition: In order to remove or overcome barriers to competition in future acquisitions for this requirement, the agency will work with the program office to perform additional market research to consider if alternate support service providers become available.
8. Market Research: Market research was conducted in March 2013 by posting a Request for Information (RFI) on Federal Business Opportunities seeking companies able to provide software maintenance/support, hardware and

technical support of the CliniComp Intl. Essentris ICU CIS in VISN 17. The Government received two responses to the RFI. The responders were Telecommunications Solutions Group, Inc. (TSG) and CliniComp, Intl. CliniComp Intl.'s response indicated that the Essentris system it developed is a proprietary system. CliniComp Intl. is the only organization authorized to provide service and support for the system. CliniComp Intl. does not utilize resellers in any capacity. TSG submitted a general capabilities statement with no documentation showing it has the ability to perform this specific requirement. TSG was notified by the Contract Specialists via email that further discussions would not be held because TSG did not demonstrate that it had the technical ability inherent to the proprietary Essentris System. No objections were received.

9. Other Facts: None

10. Technical and Requirements Certification: I certify that the supporting data under my cognizance, which are included in this justification, are accurate and complete to the best of my knowledge and belief.

Charles Herring

Date: 4/15/13

Program Specialist

Signature: 

11. Determination of Best Value: I hereby determine that the proposed contract action will represent the best value to the Government. GSA has already determined that the prices on the FSS contract are fair and reasonable. Additionally, price discounts will be sought.

Robert Kirzow

Date: 4/17/2013

Procuring Contracting Officer

Signature: 

12. Procuring Contracting Officer Certification: I certify that this justification is accurate and complete to the best of my knowledge and belief.

Robert Kirzow

Date: 4/17/2013

Procuring Contracting Officer

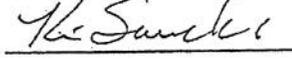
Signature: 

13. Legal Sufficiency Certification: I have reviewed this justification and find it adequate to support a limited source award and deem it legally sufficient.

Kim Sawicki

Date: 4/12/2013

Legal Counsel

Signature: 

Approval

In my role as Contracting Activity Competition Advocate based on the foregoing justification, I hereby approve the acquisition of support services for the Essentris software and hardware, pursuant to the authority cited in paragraph 4 above, subject to availability of funds, and provided that the services herein described have otherwise been authorized for acquisition.

Date: 4/19/13

Signature: Wendy J. McWaters
Iris B. Cooper
Head of the Contracting Activity