

SINGLE SOURCE
(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)

1. Contracting Activity:

NCO 12, GREAT LAKES ACQUISITION CENTER,
115 SOUTH 84TH STREET, SUITE 101
MILWAUKEE, WI 53214

2. Purchase Request Number: 695-13-1-133-0008

3. Authority for Action:

☒ FAR 13.106-1(b), Soliciting from a Single Source

4. Describe the supply or service to be acquired and the total estimated dollar value:

Used Cardiogenesis TMR2000 laser including a 3 year Full Service Warranty Program.
Estimated value is \$42,000.00.

5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:

CRYOLIFE INC.
800-438-8285X1215

The Cardiogenesis TMR 2000 is the only used laser in the commercial market that does not require calibration by users before operation, that is compatible and authorized for use with the daVinci robot surgical system by Intuitive Surgical. Cryolife Inc., is the sole vendor with the ability to certify the equipment to Joint Commission requirements and provide a 3 year full service warranty program.

6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:

Market research was conducted in accordance with FAR 8.002 Priorities for Use of Government Supply Sources with no products found meeting the minimum needs of the facility. The Chief of Biomedical Engineering for the Milwaukee VAMC has conducted market research of Novadaq products (the only competitor of TMR lasers) and concluded the product does not meet the minimum needs of the facility. An intent to sole source for this

procurement will be posted to the Federal Business Opportunities website to ensure there are no other vendors that may be able to meet the minimum needs of the facility.

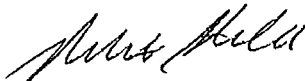
7. **State why you feel that the anticipated cost to the Government will be fair and reasonable:**

Price is based on the vendor's commercial item pricing for all United States customers. Further, there is a significant discount as pricing for the equipment and the 3 year full service warranty program combined is only 5% more than the published list price for the warranty alone.

8. **Other:** None

9. **Certifications:**

I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.

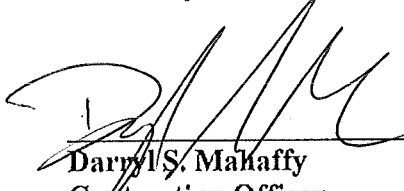


Robert Steldt
Chief Biomedical Engineering

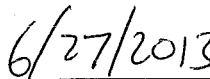


Date

I hereby determine that the circumstances of this contract action deem only one source reasonably available.

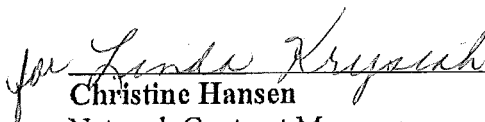


Darryl S. Mahaffy
Contracting Officer

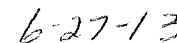


Date

I certify the justification meets requirements for other than full and open competition.



Christine Hansen
Network Contract Manager
Network Contracting Office 12, Great Lakes Acquisition Center



Date