

N-12-13-14(c)

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. Contracting Activity:
Department of Veterans Affairs
Great Lakes Acquisition Center
115 S. 84th Street Suite 101
Milwaukee WI. 53214
VISN 12
"Justification for Other Than Full and Open Competition." PR #'s 695-13-1-969-0030
2. Nature and/or Description of the Action Being Processed:
Justification and approval for other than full and open competition for the purchase of Stryker In Touch ICU bed for the Milwaukee Medical Centers. This procurement will proceed on a sole source basis with American Purchasing Services, Inc.
3. Description of Supplies/Services Required to Meet the Agency's Needs:
The Hospital has a requirement for ICU Beds with features such as four sided bed controls/touchscreen interface, one -button electric brake with mechanical back-up with ability to be set from all four sides. One touch elevation/angle button, touchscreen at end of bed giving visual and audible alerts when settings are changed/patients attempt to exit, bed should be compatible with existing Position Pro and XPRT Surface Mattresses. The estimated amount of contract for this justification is \$610,000.00 and requested delivery date is 45 days ARO.
4. Statutory Authority Permitting Other than Full and Open Competition: 41 USC §253(c)(1), as Implemented by FAR 6.302-1.
(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
() (2) Unusual and Compelling Urgency per FAR 6.302-2;
() (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
() (4) International Agreement per FAR 6.302-4
() (5) Authorized or Required by Statute FAR 6.302-5;
() (6) National Security per FAR 6.302-6;
() (7) Public Interest per FAR 6.302-7;
5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):
The Hospital requires this exact model because it is the only model on the market that fulfills the hospital's needs as follows:

1. Four-Sided Bed Controls/Touchscreen Interface – users are able to access bed controls from all four sides of the bed and on the foot of the bed a touchscreen panel is available to display options
 2. Electric Brake – Brakes are one-button electric with mechanical backup, the brakes are able to be set from all four sides of the bed
 3. Head of Bed 30 degrees – one touch button to position patient with a 30 degree angle to allow for elevation during treatment
 4. Alarm Notifications – Touchscreen at foot of bed gives visual and audible alerts when settings are changed on the bed or the patient attempts to exit. Alarms can also be sent to nurse call.
 5. Compatible with currently owned Position Pro Mattress and XPRT Surface Mattress
6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:
A search of beds available from other (FSS) manufacturers resulted in the determination that there are no other products available that have the same features as the In Touch. Vendors on GSA that offer similar beds but do not include the listed features: Hill-Rom, Gendron Inc., Convaquip, Encompass, Burke, Invacare, and Wheelchairs of Kansas. As a result, a FSS waiver was given for this product, which is only distributed by the vendor requested in this Sole Source Justification.
7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:
The beds being procured under this document have been procured by other federal departments, although their product is not on a NAC or GSA contract, it is on a Defense Logistics Agency Contract # SPM2DE12D7602, and has been purchased by other agencies and is offered and sold as a commercial off the shelf item. This purchase will be compared to commercial price lists and DLA contract # SPM2DE12D7602.
8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:
The Medical Centers as a whole has stated that the Stryker In Touch beds are the only beds that offer the desired safety and convenience feature that the hospital requires, and will increase in the safety of patients and staff. A search of beds available from other (FSS) manufacturers resulted in the determination that there are no other products available that have the same features as the In Touch. As a result, a FSS waiver was given for this product, which is only distributed by the vendor requested in this Sole Source Justification.
9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None
10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:
None

Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

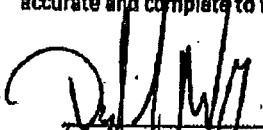


Name Patrick Ingol
Title Supply Systems Analyst
Facility Milwaukee VA

5/16/13
Date

12. Approvals in accordance with FAR 5.304

- a. Contracting Officer's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Name: Darryl Mahaffy
Title Contracting Officer
Facility: VISN 12

5/16/2013
Date

- b. NCM/PCM (Required \$3K and above): I certify the justification meets requirements for other than full and open competition.

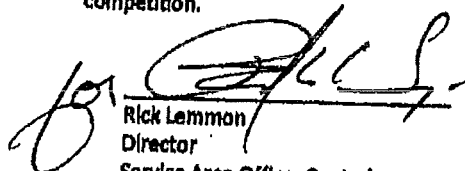


Name: Christine Hansen
Title Network Contract Manager
Facility: VISN 12

5/21/2013
Date

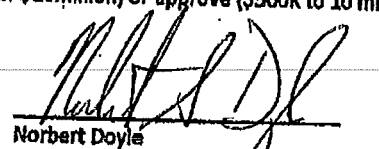
Title: NCM
Facility: VISN 12

- c. SAO (if over 500K): I certify the justification meets requirements for other than full and open competition.


Rick Lemmon
Director
Service Area Office, Central

12 Jun 13
Date

- d. VHA HCA Review and Approval: I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and recommend approval (if over \$10million) or approve (\$500K to 10 million) for other than full and open competition.


Norbert Doyle
Chief Procurement and Logistics Officer
VHA Head of Contracting Activity (HCA)

6/27/13
Date