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SINGLE SOURCE
(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)

1. Contracting Activity:

NCO 12, GREAT LAKES ACQUISITION CENTER,
115 SOUTH 84TH STREET, SUITE 101
MILWAUKEE, WI 53214

2. Purchase Request Number: 695-13-1-969-0068

3. Authority for Action:

☒ FAR 13.106-1(b), Soliciting from a Single Source

4. Describe the supply or service to be acquired and the total estimated dollar value: The Clement J. Zablocki VA Medical Center in Milwaukee, WI, has a requirement for one Zeiss Cirrus HD-OCT Model 5000 (Optical Coherence Tomography).

The total estimated price for this procurement is \$77,950.00.

5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:

The proposed vendor for this procurement is Metro Medical Equipment & Supply, Inc. (POC is Shannon Brown, Manager, 314-383-2879). Metro Medical Equipment & Supply, Inc. is the sole source of Carl Zeiss Meditech equipment for the Department of Veterans Affairs.

The Cirrus HD-OCT Model 500 is the only OCT that can provide all of the following required functions:

- VA Vista Imaging approved DICOM interface, facilitating the transfer of examination results into VA's Computerized Patient Record System (CPRS).
- Comparable/similar output to the clinic's current Cirrus OCT Model 4000 resulting in the reliability of comparison studies.
- A numerically large and ethically inclusive normative database which facilitates a more reliable and relevant analysis of data.
- An advanced image stabilization function allowing for stabilization of an ocular fundus region for measurement purposes. This is an essential property allowing for the stabilization of an ocular fundus region for measurement purposes. Aging individuals and, especially, patients with neurological disorders may show a variable

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but significant tendency toward unstable fixation. This interferes with the reproducibility of measurements of retinal elements which are of interest to Neurologists. In contrast to OCT imaging with pictorial representation of pathology such as macular degeneration, neuro-retinal imaging focuses on measurements of nerve fiber layer thickness and neuronal population volumes. Even slight vertical or horizontal deviations from previously imaged regions in the ocular fundus can result in significant deviations of results, necessitating an exact overlap of measured retinal regions on sequential studies.

- The Cirrus 5000 OCT is currently the only OCT facilitating retinal ganglion cell thickness and volume measurements on macular region scans. This is a powerful tool allowing for the determination of the integrity of these anatomical elements in the retina. Measurements of the ganglion cell population are of great relevance in neurological disorders such as Multiple Sclerosis, Parkinson disease and other neurodegenerative disorders as they indicate disease progression and response to treatment.

6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:

Clinical stakeholders reviewed technical manuals, clinical literature, and compared technical specifications of the requested product and that of competing products. Information database properties were obtained from the FDA website and technical information regarding the VistA DICOM interface requirement was obtained via consultations with the Bioengineering Division of the Clement J. Zablocki VA Medical Center. No other OCT equipment was found to meet the requirements of this procurement.

There is only source for the requested Cirrus HD-OCT Model 5000 equipment to the VA.

7. State why you feel that the anticipated cost to the Government will be fair and reasonable:


The requested equipment has been quoted at the vendor's regular open market pricing. Further, pricing conforms to that of recent procurements of the same or similar equipment by the VA.

8. Other: N/A

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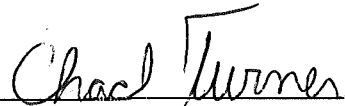
9. **Certifications:**

I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.


Bernd, F. Remler, MD
**Typed/Printed Name and Signature
of Technical Representative**


7/17/2013
7/17/2013
Date

I hereby determine that the circumstances of this contract action deem only one source reasonably available.


Contracting Officer

7/17/2013
Date

I certify the justification meets requirements for other than full and open competition.


Christine Hansen
Network Contract Manager
Network Contracting Office 12, Great Lakes Acquisition Center

7-17-13
Date