

Attachment 1: Request for Limited Sources Memo Format

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 636-13-2-4154-0057

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 -- Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Omnicell

Manufacturer/Contractor POC & phone number: 800-850-6664

Mfr/Contractor Address: Omnicell, 1201 Charleston Road, Mountainview, CA 94043

Dealer/Rep address/phone number: 800-850-6664

☐ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

601 Hwy 6 West, Iowa City, IA

52246

VSN:

23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

A firm fixed price delivery order for the purchase of Omnicell pharmaceutical distribution equipment.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

This purchase is for the acquisition of 26 Omnicell systems, one for each of 26 clinic locations in which they will be installed. Of these 26 locations, 15 clinic locations will be at the main ICVAHCS site in Iowa City and 11 will be installed in the CROC's.

Each Omnicell system will be custom configured with the exact type, size and quantity of drawers, trays, and system profiles that are required for use in that given location.

(b) ESTIMATED DOLLAR VALUE: \$665,771.00

(c) REQUIRED DELIVERY DATE: October 2013

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

KVAHCS currently has a large inventory of Omnicell products, including servers, infrastructure, etc. KVAHCS is going to expand this inventory to cover all of the medical center and its associated CBOCS. It is not cost effective to create a second system of products, servers, training and infrastructure to perform the automation duties that this equipment provides as it would create major operational inconsistencies, have a potential for an adverse effect on patient safety and actually increase FTE requirements.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)(ii) before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system. Omnicell infrastructure and servers are currently in use throughout the KVAHCS and it is essential that this new equipment is compatible with the existing infrastructure.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

As stated in #4 KVAHCS already has a large inventory of Omnicell products and it is more cost effective to purchase the remaining system components from Omnicell than to procure a whole new system. Prices will be determined fair and reasonable by comparing the contractor's proposed price with their subject Federal Supply Schedule and attempt to obtain additional discounts.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was conducted via GSA and FSS schedule as well as contacting Omnicell.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

NONE

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

We will continue to do market research in the future to determine if future similar purchases can be made through other vendors that would satisfy the requirements of the agency.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*


SIGNATURE

4/17/2013
DATE

Travis Tubbs
NAME

Chief of Pharmacy
TITLE

Pharmacy
SERVICE LINE/SECTION

Iowa City VAMC
FACILITY

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


CONTRACTING OFFICER'S SIGNATURE

4/22/13
DATE

Gary L. Rogers, Contracting Officer

NCO 23 - Iowa City

c. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Daryl A. Berg
SIGNATURE

7/26/13
DATE

Daryl A. Berg
VSN 23 NCM

HIGHER LEVEL APPROVAL (Required For orders over \$500,000):

e. SAO: I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

Ricky L. Lemmon
SIGNATURE

7/29/13
DATE

Ricky L. Lemmon
DIRECTOR, SAO Central

f. VHA HCA REVIEW AND APPROVAL (over \$500,000 to \$10 million): I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

Norbert Doyle
Norbert Doyle
Chief Procurement and Logistics Officer
VHA Head of Contracting Activity (HCA)

7/30/13
DATE