

## Justification and Approval

### For Other than Full and Open Competition

**1. Contracting Activity:** This Justification and Approval (J&A) for Other than Full and Open Competition is executed by Strategic Acquisition Center- SAC-Frederick, on behalf of the Department of Veterans Affairs (VA), Veterans Affairs Veterans Health Administration (VHA).

**2. Description of Action:** This is a Limited Source Justification to purchase Stryker overbed tables for the Orlando VAMC. These overbed tables were selected to comply with the Medical Center standards of having a U-shape base table. This furniture will be used to support the hospital and clinic.

**3. Description of Supplies or/Services:** Overbed Tables with U-shape base that allows the end-user to fit underneath any medical bed, stretchers, and mobile recliners.

### OVERBED TABLES: SPECIFICATIONS

This equipment is used for patient positioning. Salient characteristics for this equipment are as follows:

STRYKER OVERBED TABLES	
LOW-PROFILE, U-SHAPED BASE	
SINGLE-TOP WITHOUT THE VANITY	SPLIT-TOP WITH VANITY
Mnf. Item #3150-000-300 AMD/ECAT Item #999165975	Mnf. Item #3150-000-100 AMD/ECAT Item # 999165973
High: 43.75"	High: 45.5"
Low: 27"	Low: 29"
Weight Capacity* 75 lbs	Weight Capacity* 75 lbs
Weight 43 lbs	Weight 61 lbs
Overall Table Top	Overall Table Top
Length 31"	Length 31"
Width 17.5"	Width 17.5"
BASE	
Height 2.2"	Height 2.2"
Length 32"	Length 32"

Width 21.25"	Width 21.25"
Caster Diameter 1.46"	Caster Diameter 1.46"
<b>STORAGE COMPARTMENT</b>	
Part #3151-050-001	Part #3151-050-001
Weight Capacity 40 lbs	Weight Capacity 41 lbs
<b>Total Unit with Storage Compartment</b>	
Weight 68 lbs	Weight 86 lbs
Length/Width 42.75" x 17.5"	Length/Width 42.75" x 17.5"
1 YEAR PARTS, LABOR &TRAVEL	1 YEAR PARTS, LABOR &TRAVEL

165 SINGLE-TOP WITHOUT VANITY: \$ XXXX per nit

165 SPLIT-TOP WITH VANITY: \$ XXXX per unit

The Government estimated the total cost for the 360 overbed tables at \$XXXX.

#### 4. Statutory Authority:

The statutory exception permitting other than full and open competition for this acquisition is: 41USC 253(c)(5), by FAR 6.302-1(c) Only one source and No other Supplies will satisfy Agency Requirements;

This is the only one responsible source and no other supplies or services will satisfy agency requirements per FAR 6.302-1.

**5. Demonstration of Contractor's Unique Qualifications:** Stryker is only manufacturer of has the tru-fit overbed table that can easily slide under beds, stretchers and mobile recliners which allows maximum versatility. These overbed tables allow infinite adjustments between low and high heights as well as a high-impact polystyrene cover that protects the base and caster as well as a Dura-edge protects the table and contains spills.

**6. Description of Efforts to Obtain Competition:** Other vendors have been reviewed and none meet the criteria that the Stryker product has provided.

In effort to promote competition the requirement previously was solicited on GSA as a "brand name or equal". As a result of both solicitations, the quotes received did not meet the Government characteristics.

#### 7. Determination of Fair and Reasonable Prices:

The Contracting Officer will determine prices to be fair and reasonable prior to award.


**8. Market Research:** Stryker is a GSA Contract holding manufacturing company (Schedule 65 IIA) and upon research the only company suitable to furnish an overbed table that allows versatility.

**9. Other Facts supporting the use of other than full and open competition:** From the market research no other brand processes the versatility to meet the requirement.

#### Certifications

##### Acquisition Initiator:

I certify that the facts and representations under my cognizance, which are included in this justification and which form a basis for this justification, are complete and accurate.

  
Program Manager / COR  
Kimberly C. Pope,

AUG 12, 2013  
Date

##### Contract Specialist Certification

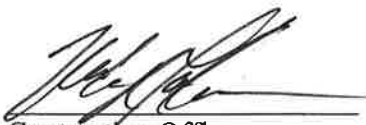
I certify that the facts and representations under my cognizance, which are included in this justification and which form a basis for this justification are complete and accurate.

  
Contract Specialist  
Jacky Jean-Jacques

8/12/13  
Date

##### Contracting Officer Certification:

Pursuant to (FAR 6.303-2(a)(12)), I certify that this justification is accurate and complete to the best of my knowledge and belief.

  
Contracting Officer  
Mark R. Lochbaum

8/12/13  
Date

