

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 618-13-3-040-0577

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: OLYMPUS AMERICA, INC

Manufacturer/Contractor POC & phone number: 888-524-7266

Mfg./Contractor Address: 3500 CORPORATE PARKWAY P.O. BOX 610 CENTER VALLEY, PA 10834-0610

Dealer/Rep address/phone number: JOHN DIXON – 612-860-1082 – john.dixon@olympus.com

☐ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

NCO 23

4801 Veterans Drive

Saint Cloud, MN 56303

VISN:

VISN 23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

A firm fixed price purchase order for Olympus Scopes. This is a brand name justification.

a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Autoclavable, high resolution video bronchoscope with wide screen image, 5.3 mm diameter, 2.0 mm channel, 120 degree field of view, 60cm working length and angulation of 180 degree/130degree (up/down). Complete with standard accessories that include autoclave sterilization tray

Therapeutic video bronchoscope with 6.0 mm diameter, 3.0 mm channel, 60 cm working length, 120 degree field of view, and angulation of 180degree/130 degree (up/down). Complete with standard accessories

Cystoscope Evolutiontip, 16.5 Outer Diam,7.2FR.Channel, complete with standard accessories

Flexible Ureteroscope

Flexible rhinolaryngoscope with 3.6 mm diameter,30 cm working length, 85 degree field of view, and angulation of 130 degree/130 degree (up/down), includes venting cap

(c) REQUIRED DELIVERY DATE: 30 days after award

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: _____
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Our Health Care System's current OR, ENT and GI have been standardized to Olympus scopes, thus in order to achieve the objectives and benefits of standardization as listed above, continuing with this source is desire. These are additional scopes that are being added to the increase in patient volume. No other known brand of components will integrate with the existing system without having to replace the entire system. Small components, such as caps, brushes, plugs are unique to these scopes, to add more different small components could jeopardize patient safety.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The vendor has provided a published price list that confirms the unit prices. Additionally, the vendor provided additional discounts which follow the Minneapolis VA Healthcare System to realize significant savings

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

The Minneapolis VA Healthcare System has already standardized with Olympus Scopes for the OR, ENT and GI that can be safely sterilized in the V-Pro Max and NX100 Sterrad mediums.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

none

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

The Minneapolis VA Healthcare System will comply with future VHA guidance for equipment such as this. The Government will conduct market research for future requirements in order to maximize competition.
