

SINGLE SOURCE
(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)

1. Contracting Activity:

NCO 12, GREAT LAKES ACQUISITION CENTER,
115 SOUTH 84TH STREET, SUITE 101
MILWAUKEE, WI 53214

2. Purchase Request Number: 537-13-2-969-0197

3. Authority for Action:

☒ FAR 13.106-1(b), Soliciting from a Single Source

4. Describe the supply or service to be acquired and the total estimated dollar value:
EP-WorkMate System; electrophysiology equipment and software for use in cardiology procedures.

Total estimated amount is \$79,000.00.

Date Required: September 2013

5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:

Proposed contractor: St. Jude Medical, Inc.
Contractor POC: Tom Bollinger, 312-404-1776

The Jesse Brown VA Medical Center (VAMC) currently uses the EP-WorkMate 3.X System manufactured by St. Jude Medical. The VAMC wishes to upgrade this equipment and software to the newer 4.X system in order to improve electrophysiology procedures. This upgrade increases the intercardiac signal input channels from 64 to 120 and updates the system CPU and software needed to perform complex atrial flutter, supraventricular tachycardia, and ventricular tachycardia ablations.

Only St. Jude Medical, Inc. can provide the requested upgrade. If another vendor's equipment were purchased it would not be compatible with the existing electrophysiology (EP) system and the entire system would need to be replaced.

6. **Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:**

The requestor(s) have surveyed various EP products using the internet and various publications and have determined that St. Jude Medical is the only source for the required EP equipment and software.

The Contracting Officer has confirmed this is an open market procurement and only available from one source.

7. **State why you feel that the anticipated cost to the Government will be fair and reasonable:**

The vendor has quoted its open market list pricing for this upgrade. If another vendor's EP equipment were purchased, the facility's entire EP system would need to be replaced, costing an estimated \$250,000.00.

8. **Other:** None.

9. Certifications:

I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.

Karen M. Simmons RD

Karen M. Simmons RD

Typed/Printed Name and Signature
of Technical Representative

8/15/13
Date

Asst manager JPA All Station

I hereby determine that the circumstances of this contract action deem only one source reasonably available.

Chad Turner
Contracting Officer

8/15/13
Date

I certify the justification meets requirements for other than full and open competition.

for Linda Krysiak
Christine Hansen

Network Contract Manager

Network Contracting Office 12, Great Lakes Acquisition Center

8-15-13
Date