

**LIMITED SOURCES JUSTIFICATION  
ORDERS >\$3,000  
FAR PART 8.405-6(g)**

**2237 Transaction # or Vista Equipment Transaction #:** 618-13-3-040-0565 (Bladder Scanner)

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Verathon Medical

Manufacturer/Contractor POC & phone number: 952-843-3482

Mfgr/Contractor Address: 20001 North Creek Parkway, Bothell, WA 98011

Dealer/Rep address/phone number: Same

☒ The requested material or service represents the minimum requirements of the Government.

**1. AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

NCO 23

4801 Veterans Drive

Saint Cloud, MN 56303

**VISN:**

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**2. NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

Brandname. A firm fixed price purchase for a Verathon BVI 9400 bladderscanner.

**a. A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The bladder scanner needed by MVAHCS is portable and capable of 3D ultrasound that quickly and noninvasively measures urinary bladder volume and post-void residual (PVR)

**b. ESTIMATED DOLLAR VALUE:** \$113,064.30

**c. REQUIRED DELIVERY DATE:** 30 DAYS AFTER AWARD

**3. IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The Bladder Scanner has the following unique characteristics:

- Console with easy-to-read color LCD screen with brightness control
- Easy-to-use, handheld probe
- Battery charger/Wireless hub
- 2 lithium-ion batteries
- Ultrasound gel
- Medical cart with locking wheel
- Bladder Volume Range: 0-999 ml
- Accuracy: 0-999 ml  $\pm 15$  ml
- Power: 11v Li Battery Pack (2 supplied). 3.5 hours continuous use on one charge; Battery indicator
- Ultrasound Parameters: Maximum ultrasound Ispta during a scan:  $\leq 5.0$  mW/cm<sup>2</sup>
- Maximum ultrasound Isppa during a scan:  $\leq 60.0$  W/cm<sup>2</sup>
- Maximum MI (Mechanical Index): 0.95 max
- Transducer diameter: 13 mm (0.512 inches)
- Transducer resonant frequency: 3.0 MHz and 1.74 MHz
- Transducer bandwidth: 75% at 10 dB
- Time from 3D scan initiation to result display: < 3 seconds

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

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☒ These are “direct replacements” parts/components for existing equipment.

Direct replacement parts/components for existing equipment listed below:

EE#	SERIAL #	ACQ DATE
52303	1441072	12/4/2001
52304	1441081	12/4/2001
54133	2373350	10/16/2002
55458	3164805	05/15/2003
56239	3375921	10/03/2003
58183	4277792	07/29/2004
58184	4277794	07/29/2004
58185	4277804	07/29/2004
60699	5190195	06/20/2005
60700	5190202	06/20/2005

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**4. DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR [8.404](#)(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The cost is fair and reasonable, based Bladder Scanner products market research conducted on GSA. These are items and services may be procured from a GSA FSS.

**5. DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

An Internet search of GSA schedules.

**6. ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

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**7. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

None.

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