

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 701-13-4-1752-0036

This acquisition is conducted under the authority of the Multiple Award Schedule (MAS) Program. The material or service listed in paragraph 3 below is sole source, therefore, consideration of the number of contractors required by Federal Acquisition Regulation (FAR) Subpart 8.4 – Federal Supply Schedules (FSS), is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service.

Manufacturer/Contractor: Parsons Technology

Manufacturer/Contractor POC & phone number: Tory App (763) 528 - 7776

Mfgr/Contractor Address: 5960 Main Street NE

Dealer/Rep address/phone number: Tory App (763) 528 - 7776

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs (VA)

Network 23 Contracting Office (NCO 23)

708 South 3RD Street

Suite 200E

Minneapolis, MN 55417

VISN:

23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The Government intends to award a firm fixed price delivery order off of a General Service Administration (GSA) FSS to Parsons Technology for a Lenel brand security system. This replaces an existing system owned and operated by NCO 23 located in Minneapolis, Minnesota. Parsons Technology is a small business and is the official local Lenel distributor for the Twin Cities area. Other dealers are available nationwide as distributors for this brand; however, Parsons Technology is the only authorized local distributor. Parsons Technology provided the original system for this facility and is intimately familiar with the design, installation and service provided.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

This is a request for Lenel products. This is proprietary and to our knowledge Lenel products are not compatible with other brands or products. The Minneapolis office of NCO 23 requests a sole source to use Parsons Technology because they are the only authorized local distributor and installer of Lenel products. The security system to include installation and support is enclosed with pre-procurement documents. It is estimated that delivery and installation will be completed by October 31, 2013. It is estimated that the total amount of this project is approximately \$50,000.00.

(b) ESTIMATED DOLLAR VALUE: \$50,000.00

(c) REQUIRED DELIVERY DATE: October 31, 2013

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Per FAR 8.405-6 (b)(1) Only One Responsible source is capable of responding due to the unique or specialized nature of the work.

This is a request for Lenel products. This system is proprietary and to our knowledge Lenel products are not compatible with other brands or products. Additionally, this system is completely compatible with the Lenel security system currently fielded by the Minneapolis VA Health Care System (MVAHCS) Police Department. This system will integrate with their current system allowing the VA Police the capability of monitoring this system as well. This integration aspect heightens physical and personal security capabilities for the protection of VA staff and VA property.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☒ These are "direct replacements" parts/components for existing equipment.

This project requires intimate knowledge of the current Lenel security systems fielded by the MVAHCS and by the NCO 23. The Lenel brand is highly proprietary and to my knowledge no other non-Lenel product is compatible with the existing systems.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original FFS order provided that the original order was placed in accordance with the applicable FSS ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Any competition for these items would be limited at best for this or for any future acquisitions as long as the MVAHCS and NCO 23 continue to standardize on this brand of security camera systems. It is reasonable to conclude that the VA would incur a substantial expense to restandardize the equipment to maximize competition efforts until such time as the existing systems reach the end of their manufactured life cycles.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Per FAR Part 8, the costs for items covered under a FFS have already been determined to be fair and reasonable. A separate price fair and reasonableness determination is not required.

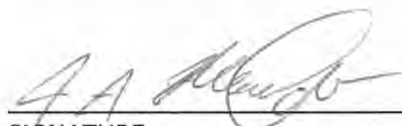
(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

Not applicable for this procurement.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Not applicable for this procurement.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of VA and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of FSS contractors to fewer than the number required by FAR Subpart 8.4.

		<u>August 08, 2013</u>	
SIGNATURE		DATE	
<u>JAMES A. MCDAVITT</u>	<u>PROJECT OFFICER</u>	<u>NCO 23</u>	
NAME	TITLE	SERVICE LINE/SECTION	
<u>MINNEAPOLIS</u>			
FACILITY			

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



CONTRACTING OFFICER'S SIGNATURE

08-07-2013

DATE

CHRISTOPHER D. VU / CONTRACTING OFFICER

NAME AND TITLE

NCO 23 - MINNEAPOLIS

FACILITY

c. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



SIGNATURE

8/7/2013

DATE

SANDRA M. MCANANY

PRODUCT LINE CONTRACT MANAGER, NCO 23 - MINNEAPOLIS