

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #:** 618-13-3-040-0887

This acquisition is conducted under the authority of the Multiple Award Schedule (MAS) Program. The material or service listed in paragraph 3 below is sole source, therefore, consideration of the number of contractors required by Federal Acquisition Regulation (FAR) Subpart 8.4 – Federal Supply Schedules (FSS), is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service.

Manufacturer/Contractor: GE Healthcare

Manufacturer/Contractor POC & phone number: Holly Brickett, (612) 747-5175, Holly.Brickett@ge.com

Mfgr/Contractor Address: 5517 Collections Center Drive, Chicago, IL 60693

Dealer/Rep address/phone number: Holly Brickett (612) 747 – 5175, Holly.Brickett@ge.com

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs (VA)  
Network 23 Contracting Office (NCO 23)  
708 South 3<sup>RD</sup> Street  
Suite 200E  
Minneapolis, MN 55417  
23

**VISN:**

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

The Minneapolis VA Health Care System (MVAHCS) intends to award a firm fixed price delivery order off of a General Service Administration (GSA) FSS to GE Healthcare for two (2) Electrocardiogram (EKG) Diagnosis Systems.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

This is a request for GE Healthcare products. This is proprietary and GE Healthcare is the only distributor for this product. The MAC5500 EKG Diagnosis Systems to be added at MVAHCS is comprised of the components and services listed in GE Healthcare market research. The specific product numbers and quantity requirements for the MAC5500 EKG Diagnosis Systems are also identified in the GE Healthcare market research enclosed with the pre-procurement documents and is described below.

**Description of Product:**

Two (2) EKG Diagnosis Systems with resting-EKG's and Stress-Test, multiple network capabilities (Ethernet and wireless), internal modem, barcode and magnetic card scanning options, Extensible Markup Language (XML) data export capabilities, internal memory for 200 EKG's, SD-card removable media, and seamless connectivity to the MUSE cardiology information system speeds data storage and EKG retrieval (model MAC5500).

(b) ESTIMATED DOLLAR VALUE: \$25,440.00

(c) REQUIRED DELIVERY DATE: September 30, 2013

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Per FAR 8.405-6 (b)(1) Only One Responsible source is capable of responding due to the unique or specialized nature of the work.

This is a request for GE Healthcare products. This equipment is proprietary and GE Healthcare is the sole distributor for this product and is the only product that will integrate/compatible with existing equipment at the MVAHCS.

☒ A patent, copyright or proprietary data limits competition. The proprietary data is:

(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

This is a request for GE Healthcare MAC5500 EKG Diagnosis System products. This is a proprietary and to our knowledge the GE Healthcare MAC5500 EKG Diagnosis System products are not compatible with other brands or products and will integrate with existing equipment at the MVAHCS. The MVAHCS requests sole source to use GE Healthcare because they are the parent company, original manufacturer, and sole distributor of MAC5500 EKG Diagnosis System products.

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original FFS order provided that the original order was placed in accordance with the applicable FSS ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

GE Healthcare is a contractor on GSA/FSS. GE Healthcare is the original equipment manufacturer and sole distributor of the MAC5500 EKG Diagnosis System products. Per FAR Part 8, the costs for items covered under a FFS have already been determined to be fair and reasonable. A separate price fair and reasonableness determination is not required.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research indicates that GE Healthcare has EKG Diagnosis Systems that have all of the functions listed above incorporated into one device, which is model MAC5500. GE Healthcare is the original equipment manufacturer and sole distributor of the MAC5500 EKG Diagnosis Systems. The products and services required to add the EKG Diagnosis Systems to MVAHCS are highly propriety and can only be provided and performed by GE Healthcare. This equipment is the only equipment that is compatible with current existing equipment at the MVAHCS.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

Not applicable for this procurement.

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

Not applicable for this procurement.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of VA and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of FSS contractors to fewer than the number required by FAR Subpart 8.4.

  
SIGNATURE

8-19-2013  
DATE

\_\_\_\_\_  
PETROULA HANSEN

\_\_\_\_\_  
BIOMEDICAL ENGINEER

\_\_\_\_\_  
BIOMEDICAL INSTRUMENTALTION

NAME

TITLE


SERVICE LINE/SECTION

\_\_\_\_\_  
MVAHCS (618)

FACILITY

**(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



CONTRACTING OFFICER'S SIGNATURE

08-19-2013

DATE

CHRISTOPHER D. VU / CONTRACTING OFFICER  
NAME AND TITLE

NCO 23 - MINNEAPOLIS  
FACILITY

**c. NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief and I approve this limited source justification.



SIGNATURE

8/19/2013

DATE

SANDRA M. MCANANY  
PRODUCT LINE CONTRACT MANAGER, NCO 23 - MINNEAPOLIS