

LIMITED SOURCES JUSTIFICATION
ORDER >\$3,000
FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 674-13-2-663-0021

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: Getinge USA, INC.
Manufacturer/Contractor POC & phone number: gov@getingeusa.com - 585-272-5157
Mfr/Contractor Address: 1777 East Henrietta Road, Rochester, NY 14623
Dealer/Rep address/phone number: gov@getingeusa.com - 585-272-5157

☐ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY: Department of Veterans Affairs
Central Texas Veterans Health Care
1901 Veterans Memorial Drive
Temple, Texas 76504

VISN: 17

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The requesting facility is Department of Veterans Affairs, VISN 17; Temple VA Medical Center has a requirement for a Getinge Group Autoclave, Model 422LS gravity, and microcomputer-controlled steam sterilizer as a replacement for older outdated models. The proposed action is a sole source solicitation of a Getinge Group Autoclave, Model 422LS vacuum/gravity, microcomputer-controlled steam sterilizer used to sterilize contaminated materials for biosafety level 2 and 3 labs.

(a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The Getinge Group Autoclave, Model 422LS gravity, microcomputer-controlled steam sterilizer with up to fourteen selectable pre-programmed cycles and vertical sliding door. Cycles include gravity and liquid cycles. Features enhanced control system with a choice of three operating displays. Program settings are protected with supervisor access control. Includes printer that documents cycle information. Voltage Decision Required For PO: 208V-240V-480V-380/415V - 600V.

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(b) ESTIMATED DOLLAR VALUE: \$46,424.00

(c) REQUIRED DELIVERY DATE: 30 September 2013

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

In accordance with FAR 6.302-5; the proposed acquisition strategy is consistent with legal precedence for sole sourcing research related property or services: 41 USC§ 3304(b)(2). 41 USC§ 3304(b)(2) provides: "a follow-on contract for the continued development or production of a major system or highly specialized equipment, the property may be deemed to be available only from the original source and may be procured through procedures other than competitive procedures when it is likely that award to a source other than the original source would result in a substantial duplication of cost to the Federal Government that is not expected to be recovered through competition.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The original Getinge microcomputer controlled steam sterilizers are currently on-site and need to be replaced. All existing plumbing, pipefittings and basic infrastructure were built to host the original Getinge units and are 100% compatible with the follow-on Getinge equipment. Additionally, as VA moves towards equipment standardization, the Sterile Processing Service (SPS) renovation design dictates strict water volume and footprint limitations. In addition to VA's move towards standardization in sterilization practices, this effort supports efficiency when activities and resources are managed as a process with regard to ongoing personnel's usage training. Additionally, plans for standardization of a nationwide service agreement will allow for optimization of costs and resources. Getinge standardization will provide the Temple VA Medical Center with safety and ease for all staff working in a VA facility's SPS regardless of geographic location. This is part of VHA's Sterile Processing Service contingency planning initiative in the event of an adverse event/national emergency requiring Temple VA Medical Center's assistance, locally or nationally, especially with the Department of Defense. VA's effort to standardize SPS equipment and support will limit the number of service calls as one vendor can provide oversight of both pre-existing and newly purchased Getinge equipment.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The VA Contracting Officer that awarded the FSS has already determined that the prices are fair and reasonable. The Ordering Contracting Officer will seek additional price discounts and conduct a price analysis using historical pricing data.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market Research was conducted and encompassed all required sources of supplies and services to include GSA and the Federal Supply Schedule. A determination was made that no other manufacturer can meet all salient characteristics outlined in the requirement. Additional internet research was conducted of similar dispensing systems. Again, a determination was made that no other manufacturer can meet all salient characteristics as outlined in the requirement.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

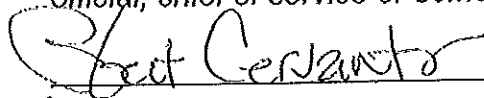
The Temple Medical Center's current steam sterilizers, washer/disinfectors, ultrasonic cleaners, and cart washers are Getinge equipment. The new sterilizers are replacing the current steam sterilizers supporting the increased workload demands and cooling room. These items are specified in the new plans and able to meet the water volume as well as have the footprint that fits in the limited space allowed. Currently Temple VA's Medical Center utilizes all Getinge products in its decontamination room and preparation room with steam sterilization.

Procurement of patented and upgraded Getinge equipment will ensure standardization of reprocessing equipment promoting repeatable, sustainable, and reliable outcomes. Staff will not have to learn multiple systems (necessary with non-standardization) thus reducing the probability of error. Standardization of services allows optimization of both equipment costs and VA staffing resources. All other manufacturer's sterilization systems researched and surveyed were either unable to meet water volume and square footage requirements or were incapable of full integration with pre-existing Getinge equipment. Efforts to fully integrate alternative brand systems with Temple Medical Center's existing infrastructure would result in unnecessary financial burden to the Government.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

The Government will make every effort to continually survey the market place and make all feasible attempts to remove all subsequent barriers to competition for these supplies and ancillary services. The Government biomedical engineers will continue to attend trade shows and survey the market for other possible solutions. In accordance with FAR Part 8.405-6, the Limited Sources Justification is not required to be posted (does not exceed the simplified acquisition threshold) on FedBizOpps within 14 days of placing the order. However, market research identifies that the FDA did post a sources sought to which there was zero (0) interested vendor(s).

(9) **REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



8/28/2013

SIGNATURE

DATE

ROBERT CERVANTES

Program Support Asst.

VISN 17 Center of Excellence

NAME

TITLE

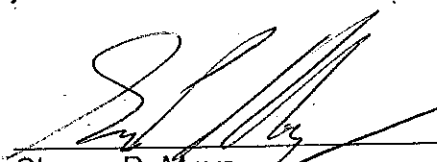
SERVICE LINE/SECTION

Waco VA Medical Center, CTVHCS

FACILITY

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Steven P. Moya
Contract Specialist
Network Contracting Office 17

8/28/2013
Date

Rachelle A. Moore

Rachelle A. Moore
Contracting Officer
Network Contracting Office 17

8/28/13
Date

Valerie Morris

Valerie Morris
Supervisory Contract Officer
Network Contracting Office 17

8/29/13
Date

HIGHER LEVEL APPROVAL (For orders over \$500,000): ☐ REQUIRED ☒ NOT
REQUIRED