

## DETERMINATION OF LIMITATION OF SOURCES

1. CONTRACTING ACTIVITY:

Department of Veterans Affairs, Consolidated Contracting Activity-VISN 21.

2. DESCRIPTION OF ACTION:

This action limits competition for the acquisition of two Vigileo Anesthesia Monitors for the VA Northern California Healthcare System.

3. DESCRIPTION OF SUPPLIES/SERVICES:

EV1000AT CLINICAL TECHNOLOGY PLATFORM	
2 FLOTRAC CABLE 16'	
EVTPSRV12 3 TOTAL PROTECTION (2 YEARS)	

The estimated value is

4. AUTHORITY CITED:

FAR 13.106(b)(1), only one source is reasonably available because Edwards Life Sciences, who is the manufacturer of the product, only works through this one small business distributor.

5. REASON FOR AUTHORITY CITED:

The authority cited in paragraph 4 must be used because there is no other small business source that has the ability to provide this item to the VA under the official auspices of the manufacturer.

6. EFFORTS MADE FOR SOLICITING FROM OTHER VENDORS:

This requirement will be synopsisized in the GPE as required by FAR 5.201; which will give fair opportunity for other offerors to respond.

7. FAIR AND REASONABLE COST DETERMINATION:

The Contracting Officer has determined that the anticipated price will be determined to be fair and reasonable. A Price Negotiation Memorandum (PNM) will detail how the Government has determined that the anticipated costs will be fair and reasonable and because this item has been determined to be commercial, cost or pricing data will not be required. Pricing techniques such as are described in FAR 15.404-1(b)(2), will be used to establish price fairness and reasonableness.

8. MARKET RESEARCH:

I contacted Edwards Life Sciences in order to determine if there were any small business distributors and spoke with Sharon Sousa, Capital Sales Specialists II. She informed me that there is one small business distributor, 1<sup>st</sup> American Medical Distributors, Inc. In addition, I searched FPDS for "Vigileo Monitors" and procurement VA573A90885 verified that item was purchased sole source from 1<sup>st</sup> American Medical Distributors, Inc. Based on the foregoing, I determine that all indications point toward their being only one responsible source and no other suppliers will satisfy agency requirements.

9. LISTING OF SOURCES:

1st American Medical Distributors, Inc.  
SDVOSB Owned & Operated  
P.O. Box 12148  
Murfreesboro TN 37129  
615-904-1263 Fax 615-904-1264

10. STATEMENT OF ACTIONS:

A notification will be issued that advises that the Government intends to procure via sole source. However, if any contractor believes they have an equivalent product, they are encouraged to contact the Contract Specialist for more information.

11. CONTRACTING OFFICER CERTIFICATION:

I hereby certify that this justification is accurate and complete to the best of my knowledge and belief.



Denard M Fobbs Jr  
Contract Specialist

9/9/2013

\_\_\_\_\_  
Date

Recommend: Approval / Disapproval



Rico Johnson  
Contracting Officer

9-9-13

\_\_\_\_\_  
Date

Approval  Disapproval

Recommend: Approval / Disapproval



\_\_\_\_\_  
Don Neal  
Manager, Supply Team I



\_\_\_\_\_  
Date